### EXHIBITS A - J

**OF** 

## BENJAMIN ICARD AFFIDAVIT NOVEMBER 11, 1999

This is the Exhibit marked A referred to in The Affidavit of Benjamin W. Icard dated This...day of Market 1999.

Before me

My Commission Expires January 31, 2001

Notary Public

TO: Linda & Ben Icard

COMPANY NAME: Clear Choice Marketing

FAX#

DATE: 8/16/93

CALL BACK OPERATOR : Debbie

NUMBER OF PAGES INCLUDING TRANSMITTAL SHEET: 10

#### MEMO

Dear Linda & Ben:

Thank you for visiting with us. As you can see, I'm in the Creative Minds office today. Obviously, this fax is on behalf of ImagoImage Inc.

The License Agreement sample is enclosed. Additions will include a schedule showing the one year exclusive Screen Printer arrangement in the South Eastern States, as we discussed.

Please call me with any questions.

Trust you both had an enjoyable day in San Francisco, and a safe trip home.

Welcome to the team. We look forward to working with you.

Cordially,

Sieg

#### PLEASE FIND ENCLOSED THE FOLLOWING:

YTITHAUC	DESCRIPTION
·	
	YTITAAUG

PLEASE CONTACT US IF ALL DOCUMENTS, AS STATED, ARE NOT RECEIVED.

FAX: (707) 578 4395

SENDER GREG ROSS

SENDER'S SIGNATURE

P17 Quantity of Samples: One (1)



P1	Licensor: ImagoImage Inc. Address: 2785 Mitchell Drive, Suite 110 City: Walnut Creek State: CA Zip: 94598
P2	Licensee: Clear Charce MARKETING DIC. Address: 10920 Southwar Loop Road. City: Pine ville State N.C. Zip: 28/3/
P3	Licensed Patent Application: Image Display Apparatus
P4	Date: 9-16-93
P5	Royalty Rate: Two and one half percent (2.5%)
Р6	Royalty Rate: Two and one half percent (2.5%)
<b>*****</b>	
P8	Initial Payment: Fifty thousand dollars (\$50,000.00)
P11	Minimum Annual Royalty: Twelve thousand dollars (\$12,000.00)
P12	Territory: United States of America
P13	Term: Expiration Date of the Last to Expire Patent.
P15	Field of Use: Not Applicable
P17	Quantity of Samples: ONE (1)

#### NON-EXCLUSIVE LICENSE AGREEMENT

This agreement is effective on the DATE (P4) and is entered into by and between LICENSOR (P1), and LICENSEE (P2).

#### RECITALS

Licensor represents that it is the owner or has the right to license the entire right, title and interest in and to the Licensed Patent Application (P3) and any Division, Continuation, Continuation-in-part Patent Application based on (P3) or any patent to issue therefrom (hereinafter "Licensed Patent Rights");

Licensee is desirous of acquiring a non-exclusive right and license in the Territory to make Licensed Devices and to sell Licensed Devices only to exclusive and non-exclusive licensees under the Licensed Patent Rights who have been granted the right and license only to use, rent and sell Licensed Devices and to non-exclusive licensees who have been granted the right and license to use Licensed Devices. "Licensed Device" shall mean an advertising device made in accordance with a claim in the Licensed Patent Rights and made in accordance with a claim of any patent application based upon the subject matter of the Licensed Patent Application;

Licensor is willing to grant such non-exclusive license upon the terms hereinafter set forth, and Licensee desires to receive such a license under such terms;

Licensor has or controls certain confidential information and trade secrets, hereinafter "the Know-How", including engineering and technical data, manufacturing data, designs, skills, methods, procedures, facilities, and other information in the manufacture, sale, distribution and use of Licensed Devices;

Licensor is willing to convey to Licensee and Licensee desires to receive a non-exclusive licence to use the Know-How subject to the terms and conditions hereinafter set forth;

Now, therefore, in consideration of the foregoing, and of the mutual covenants, terms and conditions hereinafter expressed, the parties hereto agree as follows:

#### ARTICLE 1 - GRANT

- 1.1 Licensor hereby grants to Licensee, a non-exclusive, non-transferable right and license, without the right to sublicense, to make Licensed Devices and to sell Licensed Devices only to exclusive and non-exclusive licensees (hereinafter, the Selling Licensees and User Licensees) who have been granted the right to use and sell, or use, Licensed Devices, the grant under this section 1.1 being effective throughout the TERRITORY (P12), and Licensor further grants to Licensee a non-exclusive right and license to use the Know-How in the TERRITORY (P12). Licensor shall inform Licensee from time to time of the names and addresses of the Selling Licensees.
- 1.2 It is expressly understood that no license or right is hereby granted, by implication, estoppel, or otherwise, under any proprietary rights, Know-How, patent applications or patent rights not specifically identified herein.
- 1.3 Licensor shall furnish Licensee a disclosure of the Know-How after execution of this agreement.

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#### ARTICLE 2 - ROYALTY

- 2.1 Licensee shall pay to Licensor, upon execution of this Agreement, an INITIAL PAYMENT (P8) for the above grant of rights under the Licensed Patent Rights, and for the above grant of rights under the Know-How.
- 2.2 For the Licensed Patent Rights granted hereunder, Licensee shall pay Licensor a MINIMUM ANNUAL ROYALTY (P11), payable monthly, the first minimum royalty payment being due on a pro rata basis at the end of the first month following the date of execution of this Agreement, and at the end of every month thereafter.
- 2.3 Licensee shall pay earned royalties for the above grant under the Licensed Patent Rights to Licensor at the RATE (P5) of the Net Selling Price (as "Net Selling Price" is defined in section 2.5) of all Licensed Devices sold or otherwise disposed of.
- 2.4 Licensee shall pay earned royalties for the above grant under the Know-How to Licensor at the RATE (P6) of the Net Selling Price of all Licensed Devices sold or otherwise disposed of. This Agreement shall remain in force as long as Licensee continues to use the Know-How with respect to Licensed Devices.
- 2.5 The term "Net Selling Price" means the gross invoiced amount, less any customary discounts, and sales and use taxes at which Licensed Devices are sold by Licensee, F.O.B. Licensee's plant. Royalties shall be payable, regardless of the terms of payment to Licensee by Licensee's vendees.
- 2.6 For the purpose of computing royalties hereunder, Licensed Devices shall be regarded as sold when they are billed out, or if not billed out, when they have been shipped from Licensees premises.
- 2.7 For the purpose of computing royalties as referred to in section 2.3 and 2.4 of this Agreement, each year of the Agreement shall be divided into calendar months. Within 30 days after the end of each month, Licensee shall submit to Licensor a written report setting forth the number of Licensed Devices sold during the preceding month and also showing the Net Sales Price of such Licensed Devices. Remittance by Licensee for the full amount of royalties due for such month shall accompany such reports. Licensee agrees to keep complete and correct account of the number and sales prices of said Licensed Devices, and Licensor or his Representative shall have the right to examine the books of account of Licensee at all reasonable times to the extent and insofar as it is considered necessary by Licensor or its representative to verify the accuracy of the above mentioned reports.
- 2.10 Licensor shall hold strictly confidential all information of Licensee concerning royalty payments and reports and all information of Licensee learned in the course of any audit hereunder, except when it is necessary for Licensor to reveal such information to enforce its rights under this Agreement.
- 2.11 In the event of termination of this Agreement, for any reason whatsoever, Licensee agrees to permit Licensor, his auditors, accountants, or agents to inspect all records and books of Licensee and to investigate generally, all transactions of business carried on by Licensee pursuant to Licensed Devices and this Agreement and the License hereby granted for a period of six (6) months after such termination.

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#### ARTICLE 3 - GRANT OF NEW LICENSE

3 .1 If Licensee requests Licensor to grant a non-exclusive license to a prospective Licensee who is desirous of obtaining a License to use and sell Licensed Devices in any field of use, Licensor will not unreasonably withhold such a License but Licensor will have sole discretion as to the terms and issuance of such a License.

#### ARTICLE 4 - INFRINGEMENT BY THIRD PARTIES

- 4.1 Licensee agrees to keep watch over the Territory during the term of this Agreement to detect any infringements of any patent to issue from the Licensed Patent Rights. Upon discovery of any such infringement, Licensee shall promptly notify Licensor about such infringement.
- If a bona fide infringement of a patent issuing from the Licensed Patent Rights is determined to have occurred and/or is still occurring, Licensee will so inform Licensor of the infringement. Licensor shall thereupon have the exclusive right to determine appropriate action to abate the infringement and will inform all selling licensees and all other non-exclusive licenses who have been granted the right to make and sell Licensed Devices (hereinafter, the Manufacturing Licensees) of the infringement. Should Licensor at its sole discretion, determine that abatement action requires Licensee contribution towards the fees, costs and expenses of such an action, then Licensee hereby agrees to contribute, with all selling licenses and all other manufacturing licensees, to all fees, costs and expenses of prosecuting the action and in pursuing any appeal and to a final judgement. The amount of the contribution shall be based upon the selling and manufacturing Licensees' pro rata share of total purchase price and net sales, respectively, of the Licensed Devices purchased by the selling licensees and sold by the manufacturing licensees during the preceding twelve (12) months, or if the License under this Agreement is granted less than twelve (12) months prior to any action, then in proportion thereof. In the event that Licensees contribution under this formula exceeds five percent (5%) of the total contributions, then Licensees contribution shall be limited to a maximum of five percent (5%). Should this limit cause a shortfall in the total contribution required, the Licensor shall contribute the difference. Contributions for use in prosecuting the action shall be paid to Licensor promptly upon written request by Licensor. The total contribution of all licensees will be ninety-five percent (95%) of fees, costs and expenses and the Licensor will contribute five percent (5%) of fees, costs and expenses. Awards resulting from such actions will be paid to contributing Licensees in proportion to their share of the contribution made to prosecute said action.

#### ARTICLE 5 - CONSULTING SERVICES

- 5.1 Upon the request of Licensee, Licensor agrees to render assistance to Licensee in connection with Licensed Devices by furnishing consulting services at the premises of Licensee of one of Licensor's staff for three (3) consecutive days at no labor charge, but plus expenses, during the first year of this Agreement.
- 5.2 Licensee agrees to pay to Licensor a consulting fee for the time devoted by a consultant beyond the three (3) day period of section 5.1 in rendering services to Licensee and for the time necessarily spent in travel to and from Licensee's place of business. The consulting fee shall be computed at the rate of one thousand Dollars (\$1,000) per day plus expenses at no more than ten (10) working days per year for the first five (5) years of this Agreement and thereafter at a daily labor fee to be mutually agreed upon.

Mg-17-93

#### ARTICLE 6 - KNOW-HOW KEPT CONFIDENTIAL

6.1 Licensee agrees to treat the Know-How as confidential matter, except as to such matter that may become generally known to the public through no fault of Licensee and Licensee further agrees to use the Know-How solely and exclusively in the manufacture and sale of Licensed Devices pursuant to this Agreement.

#### ARTICLE 7 - PROMOTION OF LICENSED DEVICES

- 7.1 Licensee agrees to use the legend "Patent Pending" on Licensed Devices made before issuance of the Patent, and after issuance of such a Patent, to attach to some part of each Licensed Device manufactured by it under this Agreement, a permanent label, tag, embossment, or plate having printed thereon the word "Patented" and the number of the patent, or patents, the patent numbers being furnished from time to time by Licensor.
- 7.2 Licensee acknowledges that Licensor has granted, concurrently herewith, a Trademark License Agreement, attached hereto as Exhibit A, by means of which the mark ImagoImage (hereinafter, the Mark) is licensed for use on Licensed Devices by Licensee under the Trademark License Agreement.
- 7.3 Licensee shall apply the Mark to all Licensed Devices made and sold by it unless the Licensee receives written notification from a selling licensee advising that the selling licensee assumes the responsibility of affixing the Mark to Licensed Devices.
- 7.4 When Licensee affixes the Mark, so as to be prominently displayed, the following legend shall be affixed to such Licensed Devices manufactured by it under this Agreement: ImagoImage the mark "ImagoImage" is owned by ImagoImage Inc., Walnut Creek, California, USA.
- 7.5 Licensee shall apply the Mark only to Licensed Devices which have been manufactured in accordance with the standards of quality in materials, design, workmanship, use, advertising and promotion as set forth in the Trademark License Agreement.
- 7.6 Licensor shall have the right at any time to conduct during regular business hours an examination of Licensed Devices manufactured by Licensee (including those assembled or tested) at Licensee's facilities to determine compliance of such Licensed Devices with Licensor's standards.
- 7.7 If at any time such Licensed Devices shall, in the sole opinion of Licensor, fail to conform with the standards of quality in materials, design, workmanship, use, advertising and promotion, Licensor or its authorized representative shall so notify Licensee. Upon such notification, Licensee shall promptly cease to sell such nonconforming Licensed Devices until Licensor's standards of quality have been met to the satisfaction of Licensor.
- 7.8 Licensee agrees to furnish to the Licensor, a QUANTITY OF SAMPLES (P17) of every Licensee-manufactured production batch of each model or version of the Licensed Devices, upon request by Licensor.

#### ARTICLE 8 - DEFENSE AGAINST INFRINGEMENT OF THIRD PARTY PATENT

8.1 If Licensee or any customer of Licensee shall be charged with or sued for infringement of a U.S. Patent relating to Licensed Devices, Licensee will promptly notify Licensor of the name and address of the person or company asserting the charge of infringement. Licensee and Licensor shall cooperate in

the disposition of the charge of infringement and will confer as to the defense to be used, and Licensor may, at its option and discretion, undertake the defense thereof at no cost to Licensee.

#### ARTICLE 9 - IMPROVEMENTS

- 9.1 The Agreement herein extends to future improvements in the field of use and subject matter of the Licensed Devices which are wholly owned, acquired, or controlled by Licensor; and Licensor hereby Licensee a License to make and sell such improvements (hereinafter "Improvement License") in the Territory under the same terms and conditions as defined in this agreement and Licensee hereby accepts said Improvement License under the same terms and conditions as defined in this agreement. Licensor will, during the period of this Agreement, promptly disclose to Licensee, from time to time, each such improvement. It is mutually understood and agreed that any inventions or improvements conceived, developed and reduced to practice solely by an agent of Licensor or whose ownership is acquired by Licensor during the term of this Agreement shall belong to Licensor and Licensor shall own the exclusive right, title, and interest thereto.
- 9.2 As used herein, the term "improvement" shall mean any part or combination of parts or a method of using or manufacturing either of the foregoing, the use of which affects Licensed Devices in any one or more of the following ways: reduces production costs, improves performance, increases service life, improves appearance, provides alternate methods of manufacture, or any combination thereof.
- 9.3 If Licensee obtains a patent for an invention pertaining to the subject matter claimed in the Licensed Patent Rights, Licensee agrees to grant and hereby grants to Licensor the right of first refusal to purchase the patent under conditions substantially the same as the conditions under this Agreement.
- 9.4 It is mutually understood and agreed that any improvements developed by Licensor and Licensee jointly and any Patent that is granted thereon, shall be the joint property of Licensor and Licensee except as otherwise provided hereinafter.
- 9.5 The parties agree to file and prosecute jointly a U.S. patent application for any joint improvement. The expenses of preparing, filing and prosecuting each patent application to a condition of issuance of the patent or to a condition of final rejection of the claims of the patent application shall be shared equally by the parties hereto. Prosecution beyond such conditions of issuance or final rejection shall be subject to further timely discussion, and neither party shall be compelled to contribute to the expenses of further prosecution if such party does not desire to do so. If further sharing of expenses relative to any Patent Application is discontinued by any one of the parties, the other party shall request and obtain a conveyance from the withdrawing party of all right, title and interest of the withdrawing party in and to the invention, the patent application and any patent granted thereon.

#### ARTICLE 10 - TERM AND TERMINATION OF AGREEMENT

- 10.1 The TERM (P13) of this Agreement shall be from the effective date hereof to the expiration date of the last to issue patent maturing from the Licensed Patent Rights or any Improvements (as Improvement is defined in section 9.2) or for the period during which Licensee is still using the Know-How, whichever is longer.
- 10.2 Licensee reserves the right to terminate this Agreement and be relieved of further obligations hereunder, except for royalty payments for Know-How,

should all claims of the last to issue patent issuing from the Licensed Patent Rights or any Improvements (as Improvement is defined in section 9.2) be declared invalid by a court of final jurisdiction.

- 10.3 It is understood and agreed that Licensee may cancel this Agreement at any time after five (5) years from the date hereof by giving to Licensor six (6) months notice in writing.
- 10.4 If one party hereto shall at any time commit any breach of any covenant, warranty or agreement herein contained and shall fail to remedy any such breach within thirty (30) days after written notice thereof by the other party, such other party may at its option, in addition to any other remedies that it may be entitled to, cancel this Agreement by giving sixty (60) days notice in writing to such effect.
- 10.5 If Licensee shall become insolvent or shall make any assignment for the benefit of creditors, or if Licensee is adjudged a bankrupt, or if a receiver or trustee of Licensee's property shall be appointed, this Agreement shall thereupon automatically terminate.
- 10.6 In the event of acts of God or the public enemy, or strikes, fire, flood, or control exercised by the government of the United States or any state thereof, any of which is beyond the control of Licensee and which render performance under this Agreement impossible for Licensee, the failure of Licensee to perform on that account shall be excused so long as the parties agree that such conditions continue to exist and the minimum royalties called for in section 2.2 shall not be required during such period or periods of inability to perform.

#### ARTICLE 11 - ARBITRATION

11.1 Any controversy or claims arising out of or relating to this contract or breach thereof, including any dispute relating to the patent validity or infringement arising under this agreement shall be settled by arbitration in accordance with the patent arbitration rules of the American Arbitration Association, and judgement upon the award rendered by the arbitrators shall be entered in a court having jurisdiction thereof.

#### ARTICLE 12 - WARRANTIES

12.1 Licensor makes no representations or warranties, expressly or impliedly, with respect to the Licensed Devices or any materials derived therefrom, and with respect to any proprietary rights or any Licensed Devices or any licensed processes. By way of example but not of limitation, Licensor makes no representations or warranties of commercial utility, merchantability or fitness for any particular purpose, or that the Licensed Devices or the proprietary rights will not infringe any patent, copyright, trademark, other proprietary or property rights of others. Licensor expressly disclaims any warranty that the materials are free from the rightful claims of any third party. Licensor shall not be held to any liability with respect to any claim by a third party on account of, or arising from, the use of the Licensed Devices or the manufacture, use or sale of any materials derived therefrom or derived from the Licensed Devices or any licensed processes.

#### ARTICLE 13 - INDEMNIFICATION

13.1 Licensee will defend, indemnify and hold Licensor, its managers, directors, officers, employees, inventors and agents (collectively the "Indemnified Parties") harmless against any and all liability, loss, damage, claim or expense (including attorney's fees) (collectively the "Indemnified

Losses") arising out of or in connection with this Agreement, including, without limitation, Indemnified Losses resulting from any use, sale or other disposition by Licensee, its affiliates, vendors, customers or other third parties, materials derived therefrom or from which any Licensed Devices are derived or any Licensed Devices or any licensed processes. As an example, and in no way limiting the generality of the foregoing, Licensee will indemnify and hold the Indemnified Parties harmless against any and all Indemnified Losses resulting from the use by a third party of Licensed Devices or any licensed processes manufactured, sold or disposed of by Licensee, its affiliates including product liability claims, or resulting from a claim by a third party that Licensee or its affiliates, manufacture, sell or otherwise dispose of the Licensed Devices, or other materials derived therefrom or from which the Licensed Devices are derived or that any Licensed Device or any licensed process infringes any patent or intellectual property right of such third party. Licensee agrees to pay promptly to the Indemnified Parties the amount of all liability, loss, damage, claim, or expense to which the foregoing indemnity relates. The indemnification rights of Licensor contained herein are in addition to all rights which the Indemnified Parties may have hereunder at law or in equity or otherwise. As examples, and in no way limiting the generality of the foregoing, Licensee will indemnify and hold harmless the Indemnified Parties against any and all Indemnified Losses resulting from, arising out of or relating to:

(i) product liability claims of any nature;

(ii) claims arising from failure to obtain any required license, clearance or other approval necessary to use, market or manufacture the Licensed Devices;

(iii) claims arising from the failure to comply with all governmental

regulations relating in any way to the Licensed Devices;

(iv) any use, sale or other disposition by Licenses

(iv) any use, sale or other disposition by Licensee, its affiliates, vendors, customers or other third parties of the Licensed Devices, any licensed processes and/or any materials derived therefrom;

(V) Licensee's breach of this Agreement; and

(vi) Licensee agrees to pay promptly to the Indemnified Parties the amount of all such Losses to which the foregoing indemnity relates. The indemnification rights of Licensor contained herein are in addition to all rights which Licensor may have at law or in equity or otherwise. This indemnity shall survive termination or expiration of this Agreement.

#### ARTICLE 14 - INSURANCE

14.1 Licensee shall maintain comprehensive general liability insurance which shall insure against no less than the following risks: bodily injury, personal injury, liability, property damage and products liability, such other types of insurance considered reasonable and prudent given the types of risks involved in the development, pre-commercialization and commercialization of the Licensed Devices and any licensed processes. The liability limits on such insurance shall be reasonable for the risks involved. Licensee shall maintain such coverage with third party commercial insurance carrier(s) rated A or better. Licensee shall cause Licensor to be named as an additional insured on all such policies. Licensee shall provide Licensor with copies of the endorsements to such policies naming Licensor as an additional insured. Licensee shall instruct its insurance carriers providing such coverage to notify Licensor in writing of any material change in coverage provided by such policies. extent Licensee is awarded a business interruption insurance award which provides for lost profits, Licensee shall pay to Licensor reasonable royalties for the period of the award which payment shall be based upon projections of sales of Licensed Devices and any Licensed processes and the history of royalties paid hereunder for such sales.

#### ARTICLE 15 - MISCELLANY

- 15.1 The failure of either party to enforce at any time any provision of this Agreement shall not be considered a waiver of such provision.
- 15.2 Should any provision of this Agreement be held unenforceable or in conflict with the law of any jurisdiction, the validity of the remaining parts or provisions shall not be affected by such holding.
- 15.3 Neither this Agreement, nor any transaction under or relating to this Agreement, shall be deemed to create any agency, partnership, or joint venture between the parties hereto.
- 15.4 This Agreement embodies the entire understanding between the parties and there are no private representations, warranties, or agreements between the parties relating hereto, and this Agreement is executed and delivered upon the basis of this understanding.
- 15.5 This Agreement, or any interest herein, is assignable and transferable only by Licensor and shall inure to the benefit of Licensor, its legal representatives, administrators, and assigns.
- 15.6 This Agreement shall be construed and enforced, and the legal relations created herein shall be determined, in accordance with the laws of the State of California.
- 15.7 The parties hereto agree to execute and acknowledge and deliver all such further instruments, and to do all such other acts as may be necessary or appropriate to carry out the intended purpose of this Agreement.
- 15.8 All notices provided for in this Agreement shall be given in writing and shall be effective when either served by personal delivery or deposited, postage pre-paid in the United States Registered or Certified Mail addressed to the respective addresses as set forth above, or to such other address as either party may later specify by written notice to the other party.

In witness whereof, the parties have caused their names to be subscribed and have executed this Agreement in duplicate, each executed copy of which for all purposes to be deemed an original, and the parties hereto agree to be bound by the terms of this Agreement.

LICENSOR

Date: 9-17-93

ImagoImage Inc.
RODNEY SHIELDS

PRESIDENT

LICENSEE

Date:

Clear Chrice Harketing, The

name)

(title)

This is the Exhibit marked B referred to in The Affidayit of Benjamin W. Icard dated, This.....day of MENGLULUS.

Before me\_

My Commission Expires January 31, 2001

Notary Public

#### ADDENDUM TO NON-EXCLUSIVE LICENSE AGREEMENT

THIS ADDENDUM made and entered into this 16th day of September, 1993, by and between ImagoImage Inc of 2785 Mitchell Drive, Suite 110, Walnut Creek, California 94598 and Clear Choice Marketing Inc. of 10920 Southern Loop Blvd., Pineville, NC 28134. The Nonexclusive License Agreement between the parties hereto dated the 16th day of September, 1993, be and is hereby modified and amended as follows:

- 1.1 The last sentence of paragraph 1.1 is amended to read as follows: "Licensor shall inform Licensee promptly of the names and addresses of the Selling Licensees".
- 1.1 Paragraph 1.1 is additionally modified by adding the following language: "The territory of this Agreement is hereby modified insofar as licensee may make and sell the product under the terms of this Agreement throughout the territory defined as the United States of America, and licensor further agrees that licensor will not grant other non-exclusive licenses to corporations whose primary business is silk screened printing in the states of Florida, North Carolina, South Carolina, Georgia, Alabama, Tennessee, or Mississippi, until after August 31, 1994. Notwithstanding the above, licensor reserves the right to appoint 3M Scotchprint Graphic Art Systems Printers in these states during this period."
- 4.2 The following is added as a new sentence at the end of paragraph 4.2: "Licensee shall be required to make such contribution if, and only if, all manufacturing and selling licensees are contractually obligated to contribute in a manner identical to this paragraph 4.2."
- 8.1 The following is added as a new sentence at the end of paragraph 8.1: "Licensor agrees to indemnify and hold licensee harmless from any and all damages and expenses (including attorney's fees) incurred by licensee resulting from any claims, demands, actions, or causes of action arising out of or in any way connected with alleged patent infringement of the patents defined in exhibit B. This indemnification and holding harmless shall extend to licensee, its officers, directors, agents, successors, and assigns (collectively the "indemnified parties"). Licensor, at its sole expense, shall provide a complete defense to the indemnified parties as to any such claim and shall have the right to control the defense of any such action. Should licensor fail to do so on a timely basis, the indemnified parties

shall have the right to provide defenses and shall be entitled to reimbursement by licensor for any and all expenses incurred in such defense (including, but not limited to, attorney's fees) in addition to licensor's other indemnity obligations hereunder."

- 10.2 Paragraph 10.2 is amended by adding the following additional sentence: "In the event no patent should be issued to licensor, this Agreement as well as the Trademark License Agreement executed by the parties hereto may be terminated by Licensee upon seven days written notice.
- 10.6 Paragraph 10.6 shall be amended by deleting the words "the parties agree that" contained in lines 5 and 6 of the paragraph 10.6.
- 12.1 Notwithstanding anything in this paragraph to the contrary, Licensor represents that (1) it is not aware of any patents which its pending patents, technology, or "know-how" infringe and (2) it is not aware of any patents which relate to the technology or "know-how" which is the subject of this Agreement and upon which no infringement analysis has been conducted.

#### ARTICLE 16 - CONFIDENTIALITY

16.1 Licensee agrees to treat the entire agreement, including this addendum, as confidential matter.

LICENSOR	661111
	ImagoImage, Inc Jan G W
	Name / Title Rodney Shields / President
	Date October 17, 1993
LICENSEE	September
	Clear Choice Marketing
	Name / Title Ben Icard / President
	Date

SEP 14 '93 11:41 TOWNSEND PALO ALTO 415-326-2422

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EXAMINER: Initial if reference considered, whether or not citation is in conformance will MPEP 609; Draw line through citation if not in conformance and not considered. Include copy of this form with next communication to applicant.

JLM: deh

EXHIBIT B OF LICENSE AGREEMENT BETWEEN IMAGOIMAGE INC. AND Clear Choice Marketing.

PATENT NO.	DATE	name
1,202,593	10/24/16	SCOTT
2,931,117	04/05/60	Bosworth et, al.
3,661,664	05/09/72	Lundell
3,707,792	01/02/73	Mabrey et. al.
3,853,675	12/10/74	Edwards
4,033,619	07/05/77	Cox
4,070,781	01/31/78	Sauer
4,342,401	12/30/80	Mitani et, al,
4,246,713	01/27/61	<b>Eckert</b>
4,278,022	07/14/81	Pitzpatrick et.el
4,527,890	07/09/85	Heiert et. al
4,925,705	05/15/90	Hi11
5,138,782	08/18/92	Misobe
4.673,609 Am	07/29/85	HILL MS

# VOLUME 2 OF 2 BENJAMIN ICARD EXHIBIT C

This is the Exhibit marked C referred to in The Affidayit of Benjamin W. Icard dated This...day of Land 1999.

Before me\_

My Commission Expires January 31, 2001

Notary Public

JOB SHEET 901 N 903 N
VISUAL TECHNOLOGIES, INC.  PACKING LIST  THU, TO SOLUTION OF THE PROPERTY OF T
DATE: 8/31/93 VTI ORDER #: JS1277
JOB STATUS:  BACK ORDER:
CUSTOMER: CCM/DAY GRAHPICS CUSTOMER P.O: 931001
ORDER INFORMATION
CUSTOMER DATE: ASAP  PRODUCT CODB.: X X Y Y Y Y Y Y Y Y Y Y Y Y Y Y Y Y Y
DOT SIZE: HOLE - STD  MATERIAL: IMAGO MAGE BUS PANELS  TYPE (1/11).: (12) Come lost by  SPECIAL INSTRUCTIONS Jeden Express.
FILMS: SHIPPING INFORMATION
SHIP TO: LAS VEGAS HILTON KATHY PRUCHASING DEPT.  702-732-5711  3000 PARADISE RD.  LAS VEGAS, NV 89109  USA
FORWARDING AGENT: SHIP VIA (Sea/Air): OVERNIGHT - anul Spr Am.
AMOUNT SHIPPED.:
SHIP VIA: OVERNIGHT A. M. I-ea. Express!
DATE SHIPPED:
FREIGHT CHARGE:
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Invoice #: 00000901

Bill To:

Day Graphics

Ship To:

Day Graphics

Las Vegas Helton

SALES	PERSON	YOUR NO.	SHIP VIA	œ.	PPD	SHIP DATE	Ţ -	TERMS	DATE	PG.
		Kathy	FedExp			-		Net 30	9/7/93	1
QTY.	ITEM NO.		DESCRIPTION	•		PRICE	UNIT	DISC %	EXTENDED PRICE	TX.
12	9003539	ImagoIn	nage 35x39 Pan	el		\$65.00	Panel		\$780.00	
				,		·			·	
-	•					·		<i>'</i>		
-		·			1			MOUNT	\$780.00	
								REIGHT ES TAX	\$0.00 \$0.00	
							PAID	TOTAL TODAY	\$780.00 \$0.00	
							BALAN	CE DUE	\$780.00	

Invoice #: 00000901

Bill To:

Day Graphics

Ship To:

Day Graphico LAS VEGAS Hilton 3000 PARADISE ROAd LAS VegAS, NV. 89/09

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SALESI	PERSON	YOUR NO.	SHIP VIA	(COL)	PD	SHIP DATE		FERMS	DATE	PG.
	,	Kathy	FedExp					Vet 30	9/7/93	1
QTY.	ITEM NO.		DESCRIPTION			PRICE	UNIT	DISC %	EXTENDED PRICE	. TX.
12	1003539	Imagolm	nage 35x39 Pane	el		\$65.00	Panel		\$780.00	
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							SALE A	MOUNT REIGHT	\$780.00 \$0.00 <sub>~</sub>	
						·	SAL	ES TAX	\$0.00	
							PAID	TOTAL TODAY	\$780.00 \$0.00	
							BALAN	CE DUE	\$780.00	$\mathcal{D}$

Fire Copy

#### IMAGO IMAGE JOB SHEET

DATE: 9/7/93

customer:customer p.o.#:	William
BILL TO:	
·	
PHONE:	
ORDER INFORMATION	
REQ'D DEL: ACK. DATE:	
PRICE EACH:	7-1/80
SHEET SIZE: 35 x 31 Whole Size:	
MATERIAL: IMAGO	THE WAY OF THE PARTY OF THE PAR
COLORS: 1234	
SPECIAL INSTRUCTIONS (FINISHING, ETC.): Grand John	Shock
SPECIAL INSTRUCTIONS (FINISHING, ETC.):	
FILM DATE AVAILABLE:	
HIPPING INFORMATION	
SHIP TO: Los Vegas Gleto PHONE:	
SHIP TO: Les Viga Guido PHONE:  ATTN: 3000 Por cise Rd	
In Vegas NU 89109	
7	
SHIP VIA HOW?: (GROUND/ 2ND DAY/ OVERNIGHT/ SEA OR AIR):	Fill Ego.
FORWARDING AGENT FOR INTERNATIONAL ORDERS:	y Marine Marine U
These parels were lost + the found + deliver	0/0/2
Chisi Barelo wear and I long the	d on 1/1/23

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10 C	Sender authorizes Faderal Express to deliver this artoment entrout	XXXXX		ž II
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change			State ZP Required	ð.
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		ald	TCBASEBADS	8409 mares
	TOWNS COMPANY		ONS7 CALL 800-238-5355 TOLL FREE	<u>_</u>
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Invoice

Invoice #: 00000909

Bill To:

Ship To:

Day Graphics

Las Vegas Hilton

SALES	SPERSON	YOUR NO.	SHIP VIA	$\overline{\alpha}$	PPD	SHIP DATE	1	TERMS		DATE	PG.
			UPS Overnight			9/9/93		Net 30		9/9/93	1
∩TY.	ITEM NO.		DESCRIPTION			PRICE	UNIT	DISC %	EXTE	NDED PRICE	TX.
3	1003539	lmago A	\rtPanel™			\$65.00	Panel			\$195.00	
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								MOUNT FREIGHT		\$195.00 \$17.25	
								ES TAX. TOTAL		\$0.00 \$212.25	
								YADOT		\$0.00	
							BALAN	NCE DUE		\$212.25	

ATSOUT INCUMOTORIES. IN	ECHNOLOGIES,	INC.
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DATE 9/8/93 VTI ORDER #: JS1284	
JOB STATUS:	BACK ORDER:
CUSTOMER: CCM/DAY GRAPHICS	CUSTOMER P.O.#: 931004
ORDER INFORMATION	
CUSTOMER DATE:	
PRODUCT CODE: X QUANTITY: 3	
SHEET SIZE: 35 X 39  JOT SIZE: PERFED  MATERIAL: IMAGO ARTPANELS  TYPE (I/II): COLORS:	
SPECIAL INSTRUCTIONS: /	
FILMS: SHIPPING INFORMATI	O M
	O N
SHIP TO: LAS VEGAS HILTON KATHY VAN EYKEREN 702-732-5711 300 PARADISE ROAD LAS VEGAS, NV 89109	
FORWARDING AGENT: SHIP VIA (Sea/Air): OVERNIGHT	
AMOUNT SHIPPED:	(3) (45)
SHIP VIA: OVERNIGHT	ρς
DATE SHIPPED:	
FREIGHT CHARGE: ¶ 17.25	11.6
	212.25

JOB	SHEET	DATE:
CUSTOMER: Way Shaplibs	CUSTOMER P.O.	#:
BILL TO:		
	PHONE:	
ORDER INFORMATION		
REQ'D DEL:	. DATE:	
OUANTTTV	CE EACH: \$ 65 00	
SHERT STOP. A C	le Size:	
MATERIAL: Prago		
COLORS: 13	4	
SPECIAL INSTRUCTIONS (FINISHING, ETC.	Jornelono S	TER SUE
		Mr.
FILM DATE AVAILABLE:		
HIPPING INFORMATI	O N	
1000		702 732 <b>338</b> 1
TTN: Kathy Van Ey Kerer	Denous Dans	37//
3000 PARADISE	Rd.	
LAS USGAS D	U 89 89109	

SHIP VIA HOW?: (GROUND/ 2ND DAY/ OVERNIGHT) SEA OR AIR)

FORWARDING AGENT FOR INTERNATIONAL ORDERS:\_\_\_

JS1284

Invoice #: 00000911

Bill To:

David Taylor Illustrator 1449 N. Pennslyvania St. Inidanapolis, IN 46202 Ship To:

David Taylor Illustrator 1449 N. Pennslyvania St. Inidanapolis, IN 46202

SALESI	PERSON	YOUR NO.	SHIP VIA	COL PF	PD SI	HIP DATE		TERMS	T	DATE	PG.
		Fed. Express AM		И	9	0/2/93	Net 30		9/2/93		1
λΤΥ.	ITEM NO.		DESCRIPTION		Pf	RICE	UNIT	DISC % EXTE		IDED PRICE	TX.
10	1003539	Imago A	ırtPanel™			\$65.00	Panel			\$650.00	
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							SALE AI	MOUNT		\$650.00	· -
							F	REIGHT ES TAX		\$32.75 \$0.00	
								TOTAL TODAY		\$682.75	
										\$0.00	<del></del>
·							BALAN	CE DUE		\$682.75	

## JOB SHEET PACKING LIST

VISUAL TECHNOLOGIES, INC.

DATE 8/31/93	
VTI ORDER #: JS1276	
JOB STATUS:	BACK ORDER:
CUSTOMER: CCM/DAVID TAYLOR	CUSTOMER P.O.#: 931002
ORDER INFORMATION	
CUSTOMER DATE: ASAP	65° *650°
PRODUCT CODE .: X QUANTITY	65° + fregt.
SHEET SIZE: 35" X 39" DOT SIZE: HOLE - STD MATERIAL: IMAGO IMAGE BUS PAN TYPE (I/II): COLORS:	U
SPECIAL INSTRUCTIONS: CALL CUSTOM	ER AND ADVISE SHIP DATE!
FILMS: SHIPPING INFORMAT	
	RATOR D. TAYLOR 317-634-2728
INDIANAPOLIS, IN 462	.1
FORWARDING AGENT: SHIP VIA (Sea/Air): OVERNIGHT	10 (265 = 650 00)
AMOUNT SHIPPED:	10 (2) 65 = 650
SHIP VIA: SVERNIGHT	<del></del>
DATE SHIPPED: $\frac{9/2/93}{4}$	
FREIGHT CHARGE: Jea Exp	Am delung - Str. Kethypron
15 Shipment - lost from	Cherx N/c - Ret. TO VTT.
2nd Shyment activered	# 32.75 Fed Exp.
	68275

#### FAX TRANSMITTAL

VISUAL TECHNOLOGIES, INC. 10920 Southern Loop Boulevard Pineville, NC 28134 (704) 588-7466 FAX (704) 588-7329

TO..... Tracy Brackett

LOCATION....: ARCOR

FAX NUMBER...:

312 644 0783

FROM...:

Visual Technologies, Inc.

DATE....:

9/1/93

TOTAL NUMBER OF PAGES INCLUDING THIS PAGE: 1

**REMARKS:** 

racey,

We will need for you to ship <u>/O</u> sheet Federal Express ON Thursday FOR AN A.M. DELIVERY to the following address;

David Taylor Illustrator
1449 North Pennsyl vania St.
Indianapolis, IND. 46202

Our Fed Ex # is: 1448-7925-2.

Tracey, we really appreciate all your help!

the me

Best Regards,

Linda

Throat Orbury P.M.

County County One local   Cou	DISTRICT THE CONTRACT	Loop Boulevard (704) 588-7329  Regination of the state of
0	BUN 359	Linda Linda

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# SENDER'S COPY DROP OFF YOUR PACKAGE AND SAVE

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- [Egra drange]	2 HOLDAY DELIVERY OF	Dynasusus X	DANCEROUS GOODS (Earn own	FEDER TUBE AN A 9 EN STREET OF THE	31 AND AT FEDER LOCATION SATURDAY	ADDITION OF THE PETER STATE OF THE PETER SHOWN TO A SHOWN THE PETER SHOWN TO A SHOWN THE PETER	(Check services required)  1. HOLD AT FEDET LOCATION WEE	SAPARASE 'U E' S RE	Acct. No. 3 Bit 3rd Party Fades Acct. No.	NOTE WITH RETENDENCE INCOMPANION (ODGO) (LICE SA CONSESSED BOTTO)		1	IES INC	To morning the second town	20 April 20 12 1 13 1 13 1 1 1 1 1 1 1 1 1 1 1 1 1	7829468146	A SAPARDITS WITHIN THE CONTINEN NAL ARE WATELL FOR SHEWDOTS TO CALL 800-238-5355 TOLI	
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		rbse Federal Express to deliver this shipm delivery signature and shall indemnify deral Express from any claims resulting	and Fedez Pan pecsages is sour. Of furtimely delivery, Federal Express is with some functions refund all functionals who during for further information.	y's leas, costs, and directorms of using tal, consequential, or special is finished to the lectered wakes specified to the left. Recon- l cocumented loss. The maximum Declarie	real charge, and document your actual bas one build in the current Federal Express Ser typt to recover from Federal Express for ract value of the package, bas of sales, from	ity details. 152,070 U. T	the of the arbit constitues your agreement to the service in our burners. Service Guide, arealable upon request. Service good entering the property of the arbit for information. Service conditions are the service conditions are the service conditions.	SERVICE CONDITIONS, DECLARED VALUE	● Professional Control of Contro	Street Address	e) is to	RIH PAUNSYLVE	Toy he Tilly	TESTS OF THE STATE		SEMPER'S COPY	PLCKIGE PLCKIGE PACKING NUMBER	1
	u.s.A	berefore O 1982-15 RDEA	Maryour PART #13720# FXEM 690	100 July 100	to a Simely vice Guide only boat on increast	S100 per noaheny Other 1	conditions Charges conditions and Charge Charge	λ ε :	ZIP Required	,	202	IRAJIA ST	- JEATUR	317, 6347728	Accident's Prome Number (Very Important)		911.091	

A 4	
CUSTOMER: CUSTOM	ER P.O.#:
BILL TO: DAVID TAYLOR FILLS TRATO	
1449 N. Penuslyvania S	
INDIANAPOLIS IN 46	202 NE: 317-634-2728
PHO!	NE:
ORDER INFORMATION	
REQ'D DEL: ACK. DATE:	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
	\$65
SHEET SIZE: 35×39 Whole Size:	
MATERIAL: II Bus Panel	
COLORS: 134	
FILM DATE AVAILABLE:	Ship date!
SHIPPING INFORMATION	
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0	PHONE:
0	
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SHIP TO: ATTN:	PHONE:
0	PHONE:

I M A G O J O B

I M A G E S H E E T

VTI REF! JS1276

Invoice #: 00000915

3ill To:

David Taylor Illustrator 1449 N. Pennslyvania St. nidanapolis, IN 46202 Ship To:

David Taylor Illustrator 1449 N. Pennslyvania St. Indianapolis, IN 46202

SALES	PERSON	YOUR NO.	SHIP VIA	σα	PPD	SHIP DATE	,	rerms	DATE	PG.
		verbal	UPS 2nd Day			9/17/93		Net 30	9/17/93	1
u₁Y.	ITEM NO.		DESCRIPTION			PRICE	UNIT	DISC %	EXTENDED PRICE	TX.
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	/ .	1	T	<del></del>				MOUNT	\$260.00	
								REIGHT ES TAX TOTAL	\$8.55 \$0.00 \$268.55	
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#### JOB SHEET PACKING LIST

VISUAL TECHNOLOGIES, INC.

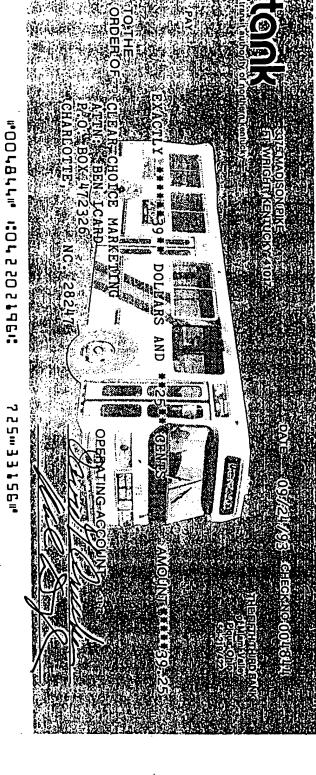
DATE: VTI ORDER #: JS1297	
JOB STATUS: BACK ORDER:	
CUSTOMER: CCM DAVID TAYLOR CUSTOMER P.O.#.: 931010	
ORDER INFORMATION	
CUSTOMER DATE:	
PRODUCT CODE: X JANTITY: 4	
SHEET SIZE: 36 X 39 DOT SIZE: PERFED MATERIAL: IMAGO BUS PANELS TYPE (I/II): COLORS:	
SPECIAL INSTRUCTIONS: /	·
FILMS:	
SHIPPING INFORMATION	
D. TAYLOR ILLUSTRATOR.  D. TAYLOR 317-634-2728  1449 NORTHIAMED BUSINES AND ST.  INDIANAPOLIS, IN 46202	
FORWARDING AGENT: SHIP VIA (Sea/Air): 2ND DAY	
AMOUNT SHIPPED: 4 SHEETS © 155	
DATE SHIPPED: 2ND DAY 9/17/93	
FREIGHT CHARGE: \$ 7.75 + INS. \$ .80 = \$ 8.55	· .

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# I M A G O I M A G E J O B S H E E T

DATE: 9/1/93

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PHONE:	
ORDER INFORMATION	
REQ'D DEL:	
ACK. DATE.	\$ 260
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SHEET SIZE: 35 x 39 Whole Size:	· .
MATERIAL: Den Formularions - Orange Arge	
COLORS: 1234	
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SPECIAL INSTRUCTIONS (FINISHING, ETC.):	
FILM DATE AVAILABLE:	· -
	•
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ATTN: 1449 North Ocensian St	
Charles a Color Ad	
# 242	
110 411 1	
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SHIP VIA HOW?: (GROUND/ 2ND DAY/ OVERNIGHT/ SEA OR AIR):	
SHIP VIA HOW?: (GROUND/ 2ND DAY/ OVERNIGHT/ SEA OR AIR): FORWARDING AGENT FOR INTERNATIONAL ORDERS:	



Invoice #: 00000910

Bill To:

TANK 3375 Madison Pike Fort Wright, KY 41017

Ship To:

TANK 3375 Madison Pike Fort Wright, KY 41017

SALES	PERSON	YOUR NO.	SHIP VIA	ŒL P	PD	SHIP DATE	<del>                                     </del>	TERMS		DATE	PG
			UPS Overnight			9/7/93		Net 30		9/7/93	1
QTY.	ITEM NO.		DESCRIPTION			PRICE	UNIT	DISC %	EXTEN	DED PRICE	TX.
38	1003539	Imago A	ırtPanel™			\$65.00	Panel		\$	2,470.00	
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							SALE A		\$2	2,470.00	·
		·					SAL	REIGHT ES TAX		\$39.25 \$0.00	
								TOTAL TODAY		2,509.25 2,470.00	
			•		•		BALANG	CE DUE		\$39.25	

3375 MADISON PIKE FT. WRIGHT, KENTUCKY 41017

08/31/93 VOUCHER NO.004696

OR NO. C3638 NAME: CLEAR CHOICE MARKETING REFERENCE NUMBER REFERENCE DATE LINE AMOUNT **ALLOWANCE** NET 1 PRODUCTION 08/30/93 2470.00 2470.00 \*\* TOTAL 2470.00 2470.00

3375 MADISON PIKE FT. WRIGHT, KENTUCKY 41017

08/31/93 CHECK NO.004696

isit authority of northern kentucky

THE FIFTH THIRD BANK of Miami Valley Piqua, Ohio 56-219/422

DOLLARS AND

3HT C RDER OF

CLEAR CHOICE MARKETING

ATTN: BEN ICARD P.O. BOX 472326

CHARLOTTE, NC. 28247

?25m33156m

#004696# #042202196#

phone message  DATE 83 TIME 430 AM  WAS IN TIME 430 AM  DATE 83 TIME 430 AM  URGENT  PHONE  PHONE  AREA COOP EF: JS1215  MESSAGE  PHONE  AREA COOP EF: JS1215  MESSAGE  PLEASE  CALL BACK  WILL CALL AGAIN  WAS IN MARKED  A SMALL  OF ANALY  OF ANALY  OF ANAL  WAS IN MARKED  SIGNED FRIDAY - OVEY NIGHT  OF STORY  TO SEE YOU  STORY  STORY  TO SEE YOU  STORY  TO SEE YOU  STORY  TO SEE YOU  TO SEE YOU  STORY  TO SEE YOU  TO SEE YO

## JOB SHEET PACKING LIST

VISUAL TECHNOLOGIES, INC.

	DATE: VTI ORDER #:	8/31/93 JS1275
	JOB STATUS:	BACK ORDER:
	CUSTOMER:	CCM/TANK CUSTOMER P.O.#: 931000
	ORDER IN	FORMATION
	CUSTOMER DATE:	· · · · · · · · · · · · · · · · · · ·
	RODUCT CODE.: QUANTITY:	X 7 DMAGO Shopped
	SHEET SIZE: DOT SIZE: MATERIAL: TYPE (1/11): COLORS:	
	SPECIAL INSTRUC	TIONS: /
arr	SHIP TO:	INFORMATION  TANK ROBIN SCHILDMEYER 606-341-8265 3375 MADISON PIKE
J	•	FT. WRIGHT, KY 41017
	FORWARDING AGEN SHIP VIA (Sea/A AMOUNT SHIPPED. SHIP VIA DATE SHIPPED FREIGHT CHARGE.	III): UPS - OVERNIGHT?  LE 4- Feeler 9/393 /34 Shipped from Aorean  Friegra AC  UPS - OVERNIGHT?  139 25
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## SENDER'S COPY DROP OFF YOUR PACKAGE AND SAVE

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6 DATE LEE COM STEAM OWENS 6 DATE LEE COM STEAM DECEMBER OF THE PROPERTY OF TH	ם ה	DELIVERY AND SPECIAL HANDLING COncide services required)  1 Model of FEDX (COLIDIN MEDIALY Services of COLIDIN MEDIALY SERVICES OF COLIDINARY SERVICES OF CO	AINADIT   Dela Sanciar 2 Ba Recopera Feder Act. No. 3 Ba 3d Plany Feder Act. No. 4	V LOOP BLYD Suite DP Required NC 2 6	OBIES INC	5710NS7 CALL 800-238-5355  9 4 6 8 3 5 0  Date  0 3 -
Accordant No. 10 Page	Total Total Total	Date Production of the Control of th	2	ZPRequired City City	704-588-7466	HEET DAD AND ALL HOW U.S. COLITONS THEE
In the event of untimely othersy, Footer Econess will all your request and with norme invitations refund all transportation changes paid. See Sevent Guide for Large information.  Serciar sufficient Federal Econess to defend the programma vertual obtaining a delivery signature and unan notaminy and tool humbers Federal Econess from any claims reacting swettern.  Refeasse Signature:	we will not be responsible for any claim in excess of \$100 per package, whether the result of less, damings, classy, non-claimer the result of less, damings, classy, non-claimer in higher value, pay an additional champs, and document pour scalable list for a home part of less shows classes. Institution found in the current Federal Express Service Class, shows of the package, less of slaws, income interess, profit, attorney's less, coast, and offset, forms of damage weather direct, incomers and other packages, less of slaws, incomers and the packages of the damage weather direct, incomers and some packages of the damage and slaws of the damage and	SERVICE CONDITIONS, DECLARED INLUI  AND LIMIT OF LIABILITY  Use of the sinth constitutes your appearment to the service con nou current Service Guida, revaluate upon request. See service Country only of the sinth for thermittens, Service constitute carry for Government Covering's Service, See U.S. Government Covering Country Service, See U.S. Government Covering Cove	THOUGH FEDEX LOCATION, Prit FEDEX Address Here. Address City State ZiPRequir	Africhtsen (M. Caper Ocher in P.A. Baser or P.A. Th Comm.)	JOBUS SCHILLIMEYET (	RBILL 782
NOTIFICATION OF THE PROPERTY O		Federal Express Us Base Charges	a More.	THRound H1017	Action's Prize Number (New Importing Labb) 341-825	9468150 O <i>Danace</i>

28247

Invoice

Invoice #: 00000924

Bill To:

Ship To:

Phoenix Transit P. O. Box 4275 Phoenix, AZ 85030 Phoenix Transit 2225 West Lower Buckeye Road Phoenix, AZ 85009

SALES	PERSON	YOUR NO.	SHIP VIA	OQL P	PD	SHIP DATE	1	TERMS DATE		DATE	PG.
			USAir Cntr-Cntr			10/12/93		Net 30		10/14/93	1
QTY.	ITEM NO.		DESCRIPTION		Γ	PRICE	UNIT	DISC %	% EXTENDED PRICE		TX.
273 90		Imago F Imago F	Panels / Roll ろい Panels / Roll ろり	x91 <sup>;</sup> ॐ'		\$5.46 \$5.46	SqFt SqFt	100%		\$491.40	
·	•										,
				•							
					E						
273 Sqft	273 Sqft N/C /Adhesive Problems					F	MOUNT REIGHT ES TAX		\$491.40 \$52.00 \$0.00		
				PAID	TOTAL		\$543.40 \$0.00				
							BALAN	ICE DUE		\$543.40	

PACKING LIST

. VISŪAL TECHNOLOGIES, INC. DATE..... 10/13/93 VTI ORDER #..: US 1326 JOB STATUS...: INVOICED BACK ORDER ....: CUSTOMER.... CCM/PHOENIX TRANSIT CUSTOMER P.O.#..: 931028 -ORDER INFORMATION CUSTOMER DATE: PRODUCT CODE .: QUANTITY....: 1 ROLL SHEET SIZE...: 3' X 30' = 90 SQFT DOT SIZE....: PERFED MATERIAL....: IMAGO BUS ROLL TYPE (1/11)..: COLORS....: SPECIAL INSTRUCTIONS: / FILMS....: SHIPPING INFORMATION SHIP TO.....: PHOENIX TRANSIT ART LAKE 2225 WEST LOWER BUCKEYE ROAD PHOENIX, AZ 85009 FORWARDING AGENT...: SHIP VIA (Sea/Air)..: COUNTER TO COUNTER

AMOUNT SHIPPED ..:

FREIGHT CHARGE ..:

SHIP VIA ....: COUNTER TO COUNTER V USAIR

10-13 93

Clear Choice Marketing, Inc.

	 •		
DATE	-		

CUSTOMER:	CUSTOMER P.O.#:	142102
BILL TO: _		
· —	-	
. <u> </u>	PHONE:	
ORDER	INFORMATION	
REQ'D DEL:		
QUANTITY:	36"X"46" PRICE EACH:	
SHEET SIZE	: 3 人 30 FT Whole Size:	
MATERIAL:	alot 53" (5) Bal 31	Sonci 2
COLORS: 1		ats all
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	NSTRUCTIONS (FINISHING, ETC.):	
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	602 381-4763 - n Mek	illi
	602 381-4763 - n huek AVAILABLE:	ilev
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FILM DATE  SHIP TO:  SHIP VIA H	602 381-4763 - n med  AVAILABLE:  ING INFORMATION  PHONE:	

Pineville, NC	chnologics, hys rn Loop Blud 28/34 U	Asshineton U.S.	20001 Pi-tt	Weght	17U 3007 -25	ST:OATEST	er •••
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2225 West Lowe	7	·	7:01	61 - 70	70741 01		
Phoenix AZ	25 COOR CONJUNITY		<del></del>		TOTAL SHIPE		TOTAL WEIGH
TELEPHONE HO.(E)	F-701-361-	rophie	AthIS		A	HE CHANGE	
FOR PICA UP AN	D DELIVERY SERVICES CALL:	VILHACI	Declared Value		A	SH CHARGE	\$ .00
A I have read understand and	USAIH (1-800-468-7247)		Shaper's Initials			DTHER	
or delay is delivery of my straine up to \$750.00	io that in the event of loss of, dam ioment, I can only recover the de	lage to S750.00 MAXIMU	IM PER SHIPMENT	SEE BACK	<u>,                                    </u>	TAX	
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PAYMENT LI CASH (PREPAID CHECK	BILLING Credit Card Cor		16/6/2/2	Valid T		<u>44</u>	<u></u>
	RECEIVED IN GOOD ORDER AND CO			101	11-10	U U	4
CONSIGNEE'S SIGNATURE	PLEASE PRINT NAME	: i			TIME:	,	
	Lange			10	DATE:		1

### JOB SHEET PACKING LIST

VISUAL TECHNOLOGIES, INC.

DATE: VTI ORDER #:			
JOB STATUS:		BACK ORDER:	
CUSTOMER:	CCM/PHOENIX TRANSIT	CUSTOMER P.O.#:	931026
ORDER IN	FORMATION		
CUSTOMER DATE:			
PRODUCT CODE.: QUANTITY:			
SHEET SIZE: DOT SIZE: MATERIAL: TYPE (I/II): COLORS:	36" X 91 FT. = 273 PERFED IMAGO BUS ROLL	SQ FT.	
SPECIAL INSTRUC	CTIONS: /		
FILMS:			
SHIPPINO	INFORMATIO	) N	
SHIP TO:	PHOENIX TRANSIT ART LAKE 2225 WEST LOWER BUCKEY	E ROAD	· · · · · · · · · · · · · · · · · · ·
÷	PHOENIX, AZ 85009	,	
FORWARDING AGEN SHIP VIA (Sea/)	IT: Air): COUNTER TO COU		•
AMOUNT SHIPPED	(273 Roll		(ys-Lm1)
SHIP VIA  DATE SHIPPED	: COUNTER TO COUNTER	13 HIK	
FREIGHT CHARGE	TRD.		2.13 @ 5.49 70 CM
ر کا	7		

Clear Choice Marketi	ng, Inc.		f to the second
Joseph Cerry	IMAGO JOB	I M A G E S H E E T	DATE: 10/12/93
240 SCUSTOMER:		CUSTOMER P.	0.4.
BILL TO: PLOD	nth Transi	. (	
		PHONE:	
ORDER INFOR	RMATION		
REQ'D DEL:	ACK. [	ATE:	
QUANTITY:	•	EACH:	
SHEET STZE:36" X 9/	`		V/M
MATERIAL:			
COLORS: 12.	3	4	Part Control
SPECIAL INSTRUCTIONS	(FINISHING, ETC.)	l <b>:</b> _	
matil won't steep	art Lare mad		lw
2720gt.	(PR DANT)	ri in en	
FILM DATE AVAILABLE:_			
	ann Du	bback	(495-3796)
	602	262-7857	or entire as a fair faire.
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SHIP TO: RPTA		PHON	E
ATTN:			
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FORWARDING AGENT FOR	INTERNATIONAL ORD	ERS:	
dept		an	
5:23 WAIT	e US Ar (	7:01	
828 conne	d 723		

**Phoenix Transit System** 

DATE 10/22/93 VOUCHER NO. 844 0844

VENDOR'NO. CODBS

	(05)	WILL VESTAR CHOT	1. C		004
LINE	REFERENCE NUMBER	REFERENCE DATE	AMOUNT	ALLOWANCE	NET
1	0000993 <b>1</b>	09/29/93 ** TOTAL	800 <b>.</b> 00 800 <b>.</b> 00		800.0 800.0
	·				

# JOB SHEET PACKING LIST VISUAL TECHNOLOGIES, INC.

DATE 9/28/93 VTI ORDER #: JS1304		: .	
JOB STATUS:	ACK ORDER:		
CUSTOMER: CCM/PHOENIX TRANSIT 90543S	CUSTOMER P.O.#:	931018	REF:
ORDER INFORMATION			
CUSTOMER DATE:			
PRODUCT CODE:: X QUANTITY: 12			
SHEET SIZE: 36 X 39 DOT SIZE: PERFED MATERIAL: IMAGO PANELS TYPE (I/II): COLORS:	·		
SPECIAL INSTRUCTIONS: /			. ,
FILMS:			
SHIPPING INFORMATIO	) N		
SHIP TO: PHOENIX TRANSIT  ART LAKE 602-495-5796 2225 WEST LOWER BUCKEY  PHONEIX, AZ 85009	i		
FORWARDING AGENT: SHIP VIA (Sea/Air): OVERNIGHT			
AMOUNT SHIPPED: 12  SHIP VIA: OVERNIGHT V  DATE SHIPPED: 9.29  FREIGHT CHARGE.: \$2000	Ρ5		

Clear Choice Marketing, Inc.

IMAGO IMAGE JOB SHEET	DATE: 9/29
CUSTOMER: Moent Transit CUSTOMER P.O. BILL TO: Mel Jaylor	#: 905 KS
BILL TO: Meh Taylor	
PHONE:	212 THE TOTAL PROPERTY OF THE TOTAL PROPERTY
ORDER INFORMATION	
REQ'D DEL: ACK. DATE:	18 0X 0X 0X 0
REQ'D DEL:  QUANTITY:  ACK. DATE:  PRICE EACH:  45.0  SHEET SIZE:  36 × 39  Whole Size:	υ 7878) ·
MATERIAL:	
COLORS: 134	
SPECIAL INSTRUCTIONS (FINISHING, ETC.):	
FILM DATE AVAILABLE:	
SHIPPING INFORMATION	
SHIPPING INFORMATION	
	602 495 5196
ATTN: Urt Clape	
225 blest Lower Buckey Rel	
- (Threnex 85009	
SHIP VIA HOW?: (GROUND/ 2ND DAY/ OVERNIGHT) SEA OR AI	R):
FORWARDING AGENT FOR INTERNATIONAL ORDERS:	
tel Exp.	
12 SHTS. \$ ZO.00 SHIPPED REDIEW 9/	29/93

28247

Invoice

Invoice #: 00000913

Bill To:

Phoenix Transit P. O. Box 4275 Phoenix, AZ 85030 Ship To:

Phoenix Transit 2225 West Lower Buckeye Road Phoenix, AZ 85009

SALESF	PERSON	YOUR NO.	SHIP VIA	α P	PD	SHIP DATE	Ţ -	rerms	DATE	PG.
		•	UPS Overnight			9/15/93		Net 30	9/15/93	-1
QTY.	ITEM NO.		DESCRIPTION	1		PRICE	UNIT	DISC %	EXTENDED PRICE	TX.
12	1003639	lmago /	ArtPanel™ 36x39			\$65.00	Panel		\$780.00	
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						<del></del>		<u> </u>		
							F	MOUNT REIGHT	\$780.00 \$29.80	
	•							ES TAX TOTAL TODAY	\$0.00 \$809.80	
						. •		CE DUE	\$0.00 \$809.80	

JOB SHEET PACKING LIST VISUAL TECHNOLOGIES, INC. DATE..... 9/14/93 VTI ORDER #..: JS1286 JOB STATUS...: BACK ORDER....: CUSTOMER P.O.#..: 931006 -CUSTOMER....: CCM/PHOENIX TRANSIT ORDER INFORMATION CUSTOMER DATE: PRODUCT CODE .: W QUANTITY....: 12 SHEET SIZE...: 36" X DOT SIZE....: PERFED MATERIAL ....: IMAGO BUS PANELS TYPE (1/11)..: COLORS....: SPECIAL INSTRUCTIONS: / 602-262-785 FILMS....: SHIPPING INFORMATION SHIP TO....: PHOENIX TRANSIT ART LAKE 2225 WEST LOWER BUCKEYE ROAD PHOENIX, AZ 85009 FORWARDING AGENT...: SHIP VIA (Sea/Air)..: UPS GROUND AMOUNT SHIPPED ..: 12 IMAGO PANELS

SHIP VIA....: UPS GROUND

FREIGHT CHARGE ..:

451000/ o Clear Choice Marketing, Inc. IMAGO IMAGE JOB SHEET \_CUSTOMER P.O.#: BILL TO: 2 85030 PHONE: INFORMATION REQ'D DEL: QUANTITY: PRICE EACH:\_\_\_ SHEET SIZE: 36 X 4 Whole Size:\_\_ COLORS: 1. SPECIAL INSTRUCTIONS (FINISHING, ETC.): FILM DATE AVAILABLE:\_\_\_ PHONE : ATTN:\_

SHIP VIA HOW?: GROUND 2ND DAY/ OVERNIGHT/ SEA OR AIR):

FORWARDING AGENT FOR INTERNATIONAL ORDERS:\_



- Walls
- Trucks
- Windows
- **Trade Shows**
- **Plastics**
- Graphics
- Logo Designs

Dear Ben Icard:

Enclosed is two sheets of defective Imago Art Panel. Please send a check of reimbursement for, \$130.00.

Thank you for the excellent service! I look forward to doing business with you in the near future.

Sincerely,

CLEAR CHOICE MARKETING, INC.
P. O. BOX 472326
CHARLOTTE, NC 28247 1001 of 20n-arto mared thirty + no

# 0000 100 1 # + 1:0530 1190 ? 1: 02B 10 Ø 1495 #



- vvaiis
- **Trucks**
- Windows
- **Trade Shows**
- **Plastics**
- Graphics
- Logo Designs

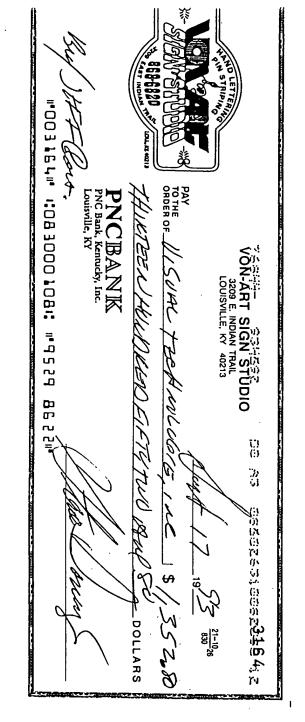
Dear Ben Icard:

Enclosed is two sheets of defective Imago Art Panel. Please send a check of reimbursement for, \$130.00.

Thank you for the excellent service! I look forward to doing business with you in the near future.

Sincerely,

Send chiefe Cot me the pand Shipme on wind



Part de Care

Invoice #: 00000912

ill To:

on-Arts 209 East Indian Trail puisville, KY 40213 Ship To:

Von-Arts 3209 East Indian Trail Louisville, KY 40213

SALES	PERSON	YOUR NO.	011101114	Tage			<del></del>		<del></del> :		
	LIBON	TOURNO.	SHIP VIA		PPD	SHIP DATE	ļ	TERMS	DATE		PG.
	<del></del>	Verbal	UPS	X		9/16/93		C.O.D.	9/17/9	3	1
Q'i	ITEM NO.		DESCRIPTION			PRICE	UNIT	DISC %	EXTENDED PRIC	E 1	ГΧ.
20	1003639	Imago A	rtPanel™ 36x3	9		\$65.00	Panel	-	\$1,300.00	,	
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-							,	7	-		
						-					
			,								
	·						SALE AN	MOUNT	\$1,300.00	1	
								REIGHT ES TAX	\$52.80 \$0.00		
								TOTAL TODAY	\$1,352.80 \$0.00		
							BALANC	CE DUE	\$1,352.80		

### JOB SHEET PACKING LIST

VISUAL	TECHNOLOGIES,	INC
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DATE 9/16/93 VTI ORDER #: JS1292		
JOB STATUS:	BACK ORDER;	
CUSTOMER: CCM/VON-ARTS		
ORDER INFORMATIO		, 
CUSTOMER DATE: 9/16/93		
'RODUCT CODE.: X QUANTITY: 20		a C
SHEET SIZE: 36 X 39 DOT SIZE: PERFED MATERIAL: IMAGO BUS PANEL TYPE (I/II): COLORS:	s	
SPECIAL INSTRUCTIONS: //		
FILMS:  SHIPPING INFORMA  SHIPTO: VON ARTS  VON 502-968-6870  3209 EAST INDIAN	0	
LOUISVILLE, KY 40	0213	
FORWARDING AGENT: SHIP VIA (Sea/A1r): OVERNIGHT	COD	
AMOUNT SHIPPED: 20 Panels		+ W#
SHIP VIA: OVERNIGHT COD		
DATE SHIPPED: 9/16/93		
FREIGHT CHARGE: \$44.25 + In	US. + COD = \$52.80	
0 865 = 1/300 + Overn	19ht 25 7NS +COD: 8,55 -COD	= \$ 52.80

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	1		- market		
of And Care	JOHAN BAH MEMBUNAN TRU TEKONYON AND D	AVI OVINITEIRE FONNI ERDERS	DAM OR NO	313	

WTUD

VENDOR NO.

DATE

CHECK NO.

DURHAM, N.C. 27702-2009			14	47	10/08/93	0000049
IVOICE NUMBER	INVOICE DATE	DESCRIPTION		GROSS AMOUNT	DISC./ADJUSTMNTS	PAYMENT AMO
717	092093			347.91		34
			ĺ		·	
						• *
			}			<del></del>
		TOTAL OF VOUCHER	₹	347.91	0.00	34)

Invoice #: 00000917

Bill To:

WTVD Television P. O. Box 2009 Durham, NC 27702 Ship To:

WTVD Television Routh Signs / John Humble 2515 Randleman Road Greensboro, NC 27406

SALES	PERSON	YOUR NO.	SHIP VIA	COL PF	D SHIP DATE	<del></del>	TERMS	DATE	PG.
			UPS		9/20/93		Net 30	9/20/93	1
ųγ.	ITEM NO.	(	DESCRIPTION		PRICE	UNIT	DISC %	EXTENDED PRICE	TX.
5	1003639	Imago A	rtPanel™ 36x39	9	\$65.00	Panel		\$325.00	X
									•
							REIGHT	\$325.00 \$3.41	
							ES TAX	\$19.50 \$347.91	
			•			PAID	TODAY	\$0.00	
<del></del>						BALAN	CE DUE	\$347.91	

	SHEET NG LIST		
DATE 9/20/93 VTI ORDER #: JS1298			
JOB STATUS:	BACK ORDER:	*	
	OMER P.O.#: 931011		
ORDER INFORMATION			
CUSTOMER DATE: 9/20/93			
RODUCT CODE: X QUANTITY: 5			
SHEET SIZE: 36 X 39 DOT SIZE: PERFED MATERIAL: IMAGO BUS PANELS TYPE (I/II): COLORS:	·		
SPECIAL INSTRUCTIONS: /	•		
FILMS:			
SHIPPING INFORMATI			
SHIP TO: ROUTH SIGNS  JOHN HUMBLE  2515 RANDLEMAN ROAD			
			14/2 1/2

GREENSBORO, NC 27406

FORWARDING AGENT...:

SHIP VIA (Sea/Air)..: UPS GROUND (TRAC)

AMOUNT SHIPPED ..: 5 SHEETS

SHIP VIA..... UPS GROUND (TRAC)

DATE SHIPPED....: 9/20/93\_\_\_\_\_

FREIGHT CHARGE ..: \$2.61 + INS , 804 = \$341

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Invoice #: 00000928

Bill To:

Graphics International 4645 95th Street North St. Petersburg, FL 33708 Ship To:

Graphics International 4645 95th Street North St. Petersburg, FL 33708

SALES	PERSON	YOUR NO.	SHIP VIA	$\infty$	PPD	SHIP DATE	1	TERMS		DATE	PG.
		-	UPS Ground			10/18/93	Net 30			10/18/93	1
ωTY.	ITEM NO.		DESCRIPTION		T	PRICE	UNIT	DISC %	EXTEN	IDED PRICE	TX.
180 538	10036000		anels / Roll 62' anels / Roll 538'	·		\$5.46 \$5.46	SqFt SqFt	100%		\$982.80	
-13	164 32	To not it	11.								
·											
										-	
								,			,
538' x 3'	538' x 3' - No Charge to replace Defective Avery Material						MOUNT REIGHT ES TAX		\$982.80 \$55.00 \$0.00		
						· .		TOTAL TODAY	\$	\$0.00 1,037.80 \$0.00	
<u> </u>		•				i	BALAN	CE DUE	\$	1,037.80	

#### JOB SHEET PACKING LIST

VISUAL TECHNOLOGIES, INC.

DATE..... 10/18/93 VTI ORDER #..: JS1332

JOB STATUS...:

BACK ORDER ....:

CUSTOMER....: CCM/GRAPHICS INTERNATIONAL CUSTOMER P.O.#..: 931030

ORDER INFORMATION

CUSTOMER DATE: 10/18/93

PRODUCT CODE .:

QUANTITY....: 3 ROLLS @ 150

SHEET SIZE...: 3' X 450' DOT SIZE....: PERFED

MATERIAL . . . . : IMAGO IMAGE ROLL

TYPE (1/11) ..: COLORS....:

SPECIAL INSTRUCTIONS: BILL FOR OVERAGE AT 388' (BILL FOR 62')

FILMS....: SHIPPING INFORMATION SHIP TO .....: GRAPHICS INTERNATIONAL COLIN SEAL 10/8 1024 4645 95TH STREET NORTH Avery (Shipped Original ST. PETERSBURG, FL 33708 FORWARDING AGENT...: SHIP VIA (Sea/Air)..: UPS GROUND USA by Colin (Harrer-10/15) 10/14 AMOUNT SHIPPED ..: X 3' = 1350 SqFt.SHIP VIA..... UPS GROUND V DATE SHIPPED....: 10/18/93\_\_ Now

FREIGHT CHARGE ..:

₹ 3' SUFT

I M A G O I M A G E J O B S H E E T

DATE 10 15 9=

CUSTOMER: Draphe thonesmy CUSTOMER P.O.#:	
BILL TO:	
PHONE:	· · · · · · · · · · · · · · · · · · ·
ORDER INFORMATION	
REQ'D DEL:	
QUANTITY: ACK. DATE:  ACK. DATE:  ACK. DATE:  PRICE EACH: U/C	750
SHEET SIZE: Whole Size:	
MATERIAL:	
COLORS: 12.	
special instructions (finishing, etc.):	
O. C (FINISHING, ETC.):	
FILM DATE AVAILABLE: (100') Placed	J
brance (105') placed	X Shina d
FILM DATE AVAILABLE: In Septentin	10
all avery Stock returns to UTI	कु सम्बेतान्त्रीय क्षार्याच्या र विक्रिक्षात्रीय स्थाप
SHIPPING INFORMATION	
THE ORMATION	
SHIP TO: Supplies Award PHONE:	
ATTN: Ober Sine	
- 4645 95th Street North	83/
SHIP VIA HOW?: (GROUND/ 2ND DAY/ OVERNIGHT/ SEA OR AIR):	
FORWARDING AGENT FOR INTERNATIONAL ORDERS:	///\/\/\
	7
	The state of the s

Invoice #: 00000919

Bill To:

Graphics International 4645 95th Street North St. Petersburg, FL 33708 Ship To:

Graphics International 4645 95th Street North St. Petersburg, FL 33708

SALESPERSON		YOURNO.	YOUR NO. SHIP VIA COLP				7	ERMS		DATE		
			Overnight UPS			9/28/93	'	Vet 30	9/28/93		1	
QTY. ITEM NO.			DESCRIPTION	•	UNIT	DISC % EX		XTENDED PRICE				
2,400 30 5	10036000 10036000 1003639	Imago F	Panels / Roll = 31 Panels / Roll ArtPanel™ 36x39	¥80	Ø	\$5.46 \$ 5.46 \$ 65 <sup>62</sup>	SqFt SqFt Panel	100%		13,104.00		
	•											
	•					·						
Line 2-30	Osqft No Char	ge Sample / I	SALE AMOUNT FREIGHT SALES TAX TOTAL PAID TODAY			13,104.00 \$58.80 \$0.00 13,162.80 \$0.00						
	•						BALAN	ICE DUE	\$	13,162.80		

19420,0/12

Clear Choice Marketing, Inc. IMAGO IMAGE JOB SHEET CUSTOMER: \_CUSTOMER P.O.#: BILL TO: PHONE: ORDER INFORMATION ZYOO SOFT ACK. DATE. SHEET SIZE:\_\_\_\_ Whole Size:\_ MATERIAL: SPECIAL INSTRUCTIONS (FINISHING, ETC.): \_\_\_\_\_ FILM DATE AVAILABLE INFORMATION Seal SHIP TO: Colum \_\_\_\_ PHONE: ATTN:\_\_

SHIP VIA HOW?: (GROUND/ 2ND DAY/XOVERNIGHT)

FORWARDING AGENT FOR INTERNATIONAL ORDERS:

JA G O J O B	s	I	M E	A E	G T	E
					_	

DATE:

CUSTOMER:	Λ	
BILL TO:	CUSTOMER P.O.#:	· · · · · · · · · · · · · · · · · · ·
	PHONE:	
ORDER TND		
ORDER INFORMAT	TION	
~	ACK. DATE:/	
QUANTITY 5	PRICE EACH: NC	
SHEET SIZE: 35 K39		
	Whole Size:	
	960 Inage	
COLORS: 12	_34	
	·	
FILM DATE AVAILABLE:		
HIPPING INFORM	4 A m	<u></u>
	TATION	· · · · · · · · · · · · · · · · · · ·
IIP TO: Drophus of	PHONE: 9/3	393-6238
PTN: 4645 95		010 62 38
St Pite	t. non	
arter Col	istury Fla 33708	
	w Saf	
IP VIA HOW?: (GROUND/ 2ND D	AY OVERNIGHT SEA OF AVE	
Dire		
TOR INTERNATION	TOMPY OF THE	
RWARDING AGENT FOR INTERNATI	TOMPY OF THE	

#### JOB SHEET PACKING LIST .

VISUAL TECHNOLOGIES, INC.

DATE: 9/23/93 VTI ORDER #: JS1300
JOB STATUS:
BACK ORDER:
CUSTOMER P.O.#: 931013
ORDER INFORMATION
CUSTOMER DATE:
PRODUCT CODE:: X QUANTITY::: 1
SHEET SIZE: 36" X   6"   (10 Feet x 36")  DOT SIZE: PERFED  MATERIAL: IMAGO IMAGE BUS PANEL  TYPE (1/11):  COLORS:
SPECIAL INSTRUCTIONS: / FILMS:
SHIPPING INFORMATION
SHIP TO: GRAPHICS INTERNATIONAL COLIN SEAL 4645 95TH STREET NORTH ST. PETERSBURG, FL 33708
FORWARDING AGENT: SHIP VIA (Sea/Air): GROUND-
AMOUNT SHIPPED.: 10"F+
SHIP VIA GROWND- NEXT DAY SATURDAY DELIVERY
DATE SHIPPED: 9/24/93
REIGHT CHARGE: 446,

## SENDER'S COPY DROP OFF YOUR PACKAGE AND SAVE

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70 OVERWAGNT	) Or	30 C Ecomour	ADON I	FEDEX ROSE	:	2	OTNEST	Check on	O A	PATRIBUT 1 DE Server		CINEVILLE NO REFERENCE INCOMMENTAL PROPERTY AND THE PROPERTY OF THE PROPERTY O	! !	10920 SOUTHERN	KT2 NY	5	MAT	1948-1925-2	BRINN LINCON SCILAR THERES S. BURGES	31.74K	STATE OF THE PARTY
80 MOONY	AT GOVE	The Car	Government Overnigh	SI REDECT BOAT		11	SI Ones	SERVICES (Check only one box)	Acct./Credit Card No			L LE		HINDS				925-2	LANDOOV SESS.	7	
§ 	· · ·	_	O T	TUBE		(TELLER)		ড		2 Bill Recipient's FedEs Aces. No.		MEDIEM ATTOM		1	LECHNOLOGIES INC		. ,		MANAGE	7829468253	OUESTION
12 HOLIDAY DELYERY II COMMAN		DAMES!	ع		31 MODON	S	V O'OW	DELIVERY A				V (northness) (F)	, .	רמטף נ	IES	)  -  -				468	US THE LIBERT L'AI SIRMARTS WITHIN THE COMPRISION L'EST, LLASSIA AND HAMMA. USE THE WITHINGTON AM HAVITELT FOR SIRMARTS TO PARTIT BOOM OUT HOW ILS, LOCATIONS. QUESTIONS? CALL 800-238-5355 TOLL FREE
DESCRIFTION	DRY ICE Designation Goods Shaper's Declar	DANGEROUS 6000S (Earn own)	Special Handling	3 L DELNES SATURDAY PICK-UP (Estra Grange)	HOLD AT FEDEX LOCATION SATURDAY	Seaurdey Service	HOLD AT FEDEX LACATION WEEKDAY  OFF THE SECON TO  OFF THE WEEKDAY	Check services required)				X C	State	BLYD	CHC		-	7.1	か の な の	E51	00-238-53
		es charge)	3	DELIVER SATURDAY (Euro charge) (Not evaluate (X-UP) to all busines)	ON SATURDAY	8	EX LOCATION WEEKDAY OF THE SECTION TO	DELIVERY AND SPECIAL HANDLING (Check services required)		3 Bill 3rd Party FedEx Acce. No.		2 8	ZIP Required			_	7047		かが	  -	US THE MERIT ON SHIPMENTS WHITEN THE COMPREYAL US.L. IS THE MERITARY AND WHITEN TO SUPPLIED TO THE BOTO OUT OF THE BOTO OUT OUT OF THE BOTO OUT OUT OUT OUT OUT OUT OUT OUT OUT
i O Reg	-		- DIM SHIP			1	-	Victor			,	1 3	5			Department/Floor No.	588-7	Nav t		•	TO MCO MO M
1 Regular Stop 3 D	×		DIM SHIPMENT (Chargeable Weight)	11			9	0.000	Den .	Bill Credil Card			ļ			loor No.	4662			4 C. C. C.	NOW IT'S TOCK
3 □ Drop Box	×	g	de Weight)	1018				Com age	_		1	(C)	13	4645 CF	コベクハベン	Auredino	704-588-7466 PCUIN ZU	A (D			70KS
No.	pad See S	FedExLan	\$100 or 01	appy Your protestion and and	Day on add	package, a	n our cum	Щ.		Cay	Street		ر	$\mathcal{O}$			CUIN XU	Manual Date		· .	77
octaining a delivery agrature and shall inclamely and had hamess Federal Express from any claims resulting therefrom.  Release	request and was some amazons restrict as transportation charge paid. See Service Guide for further information. Sender authorizae Federal Express to deliver this phipment without	FooEx Latter and FeoEx Pain packages is \$500. In the event of untilmary delivery, Federal Express will at you	\$100 or the declared value specified to the left. Recovery carros scored actual documented loss. The maximum Declared Value to	apply, Your right to recover from Federal Express for any loss reducting intrinsic value of the puckage, based sales, income prients profit, altitumer's lees, costs, and other forms of damage whether freet, incidental comesquential or possible limited to the onestee of	misdelivery, or misinformation, unless you declare it higher val pay an additional change, and document your actual bas for a tim claim. Limitations buind in the cument Federal Express Service Gu	Service Guide for details. We will not be responsible for any claim in excess of \$100 package, whether the neutral loss, demage, delay, non-deliv	Use to examine communes pod appennent to asservat composi- in our current Service (sizie), evaluate upon request. See bots di sender's copy of this airbill for information. Service conditions may very for Government Overnight Service. See U.S. Government	SERVICE CONDITIONS, DECLARED VALUE			Street	スコンパ					SC.		SEVID		PACKAGE TRACKING NUMBER
iton and shall from any diam	further informati	padlages is \$3.	specified to the	from Federal package, bus of and other for tall or special	on, untess you didocument you common Federal	tor any claim	to appearant le, avalable up for information. might Service.	TIONS, DEC.			Ğ	717		いりいて	サミスに	-			SENDER'S COPY		IBER
or indemnity an	on shomen	DO EXPONENT WILL	let Recovery	Express for a sales, income of demage	declare a higher value or actuel base for a time of Express Service Guid	in excess of S	Service conditions	ILITY CARED AYLU		State		1	State	7	2112	-			COPY		
				LIPP	5 Z P :	\$ 8		el e		ZIP Required		7	ZIP Beguired	C1575 CT NORTH	JIM.	- A - 1	$\overset{\circ}{\circ}$		•		101
O 1922-93 FEDEX PREMITED BM	158 158	REVISION DATE 12/82 PART #137204 FXEM	7	E C		Other 1	Declared Value Charge	Federal Express Use Base Charges		۵		Co	ا د	7	13.4	Copartment/Floor N	0,313.623		· **		
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### JOB SHEET PACKING LIST

VISUAL TECHNOLOGIES, INC.

JOB STATUS:		ВА	CK ORDER	:		
CUSTOMER:	CCM/COLIN	CUSTOMER P	.0.#: 9	31025		
ORDER I	NFORMA	TION				
CUSTOMER DATE:						
PRODUCT CODE.: QUANTITY:					,	
SHEET SIZE: DOT SIZE: MATERIAL: TYPE (I/II): COLORS:	PERFED IMAGO IMAG					
SPECIAL INSTRU	CTIONS: EXC	HANGING STOCK	4			
FILMS:					-	
CHIDDIN						
SUTELIN	GINFO	RMATION	1			
SHIP TO:		TERNATIONAL	1			
	GRAPHICS IN' COLIN SEAL 4645 95TH S'	TERNATIONAL			\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	
SHIP TO:	GRAPHICS IN' COLIN SEAL 4645 95TH S' ST. PETERSB	TERNATIONAL TREET NORTH URG, FL 33708			<b>,</b> , , , , , , , , , , , , , , , , , ,	
SHIP TO:	GRAPHICS IN' COLIN SEAL 4645 95TH S' ST. PETERSB NT: Air): GRO	TERNATIONAL TREET NORTH URG, FL 33708		— (LMI)	/ws)	
SHIP TO:  FORWARDING AGE: SHIP VIA (Sea/ AMOUNT SHIPPED SHIP VIA	GRAPHICS IN' COLIN SEAL 4645 95TH S' ST. PETERSB  NT: Air): GROUND_	TERNATIONAL TREET NORTH URG, FL 33708		— (IMI)	<u>h</u>	
SHIP TO: FORWARDING AGE: SHIP VIA (Sea/	GRAPHICS IN' COLIN SEAL 4645 95TH S' ST. PETERSB  NT: Air): GROUND	TERNATIONAL TREET NORTH URG, FL 33708 UND		— (MI)	/45)	

IMAGO. IMAGE SHEET CUSTOMER P.O.#: BILL TO: PHONE: REQ'D DEL: ACK. DATE:\_ QUANTITY: PRICE EACH:\_\_ SHEET SIZE:\_ Whole Size:\_\_ MATERIAL: COLORS: 1.\_ SPECIAL INSTRUCTIONS (FINISHING, ETC.): \_ FILM DATE AVAILABLE:\_ SHIPPING, INFORMATION

SHIP TO: Maphies Md Charge

SHIP VIA HOW?: (GROUND/ 2ND DAY/ OVERNIGHT/ SEA OR AIR):

FORWARDING AGENT FOR INTERNATIONAL ORDERS:

Invoice #: 00000922

Bill To:

Market Media 2821 E. El Paso Broken Arrow, OK 74014 Ship To:

Market Media Tulsa Transit 510 S. Rockford Tulsa, OK 75120

SALES	PERSON	YOUR NO.	SHIP VIA	<u>α</u>	PPD	SHIP DATE	7	TERMS	DATE	PG.
			UPS Overnight			9/29/93		Net 30	9/29/93	1
<b>.</b>	ITEM NO.		DESCRIPTION			PRICE	UNIT	DISC %	EXTENDED PRICE	TX.
3	1003639	Imago /	ArtPanel <sup>TM</sup> 36x39			\$65.00	Panel		\$195.00	
						·		;		
										•
		-								
	•								4	•
									;	
						,			•	
			•							
								REIGHT	\$195.00 \$15.25	
								ES TAX TOTAL TODAY	\$0.00 \$210.25 \$0.00	
						:		CE DUE	\$210.25	

### JOB SHEET PACKING LIST

	s, me.			
DATE 9/2 VTI ORDER #: JS:	28/93 1305			. ·.
JOB STATUS:		BACK ORDER	:	
CUSTOMER: CCM,	MARKET MEDIA	CUSTOMER P.O.#:	931019	
ORDER INFO	ORMATION			
CUSTOMER DATE:				
PRODUCT CODE:: X QUANTITY::: 3				
SMET SIZE: 36 DOT SIZE: PEI MATERIAL: IM. TYPE (I/II): COLORS:	RFED			
•		,	•	
SPECIAL INSTRUCTIO	NS: /			
FILMS;		 I о N		
FILMS; S H I P P I N G SHIP TO: TUL MIK 510	INFORMAT	I O N 		
FILMS; S H I P P I N G SHIP TO: TUL MIK 510	I N F O R M A T  SA TRANSIT E LEMERY/918-585 S. ROCKFORD RD.  SA, OK 74120	I O N 		

Invoice #: 00000907

Bill To:

Market Media 2821 E. El Paso Broken Arrow, OK 74014 Ship To:

Market Media Tulsa Transit 510 S. Rockford Tulsa, OK 75120

SALESI	PERSON	YOUR NO.	SHIP VIA	$\alpha$	PPD	SHIP DATE		TERMS		DATE	PG.
		M. Lemery	UPS Overnight			9/13/93	Net 30			9/13/93	1
●тү.	ITEM NO.		DESCRIPTION			PRICE	UNIT	DISC %	EXTE	EXTENDED PRICE	
10	1003539	Imago A	ırtPanel™	•		\$65.00	Panel			\$650.00	
											•
:											
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							SALE	 AMOUNT	-	\$650.00	
							<u> </u>	FREIGHT LES TAX	1	\$27.00 \$0.00	
								TOTAL YAGOT C	.	\$677.00 \$0.00	
							BALA	NCE DUE		\$677.00	

I M A G E IMAGO SHEET \_\_CUSTOMER P.O.#: CUSTOMER: BILL TO: Market Media \_\_\_\_PHONE: ACK. DATE:\_\_ REQ'D DEL: \_ PRICE EACH: X LL QUANTITY: Whole Size:\_\_\_\_ SHEET SIZE:\_\_\_\_ SPECIAL INSTRUCTIONS (FINISHING, ETC.): FILM DATE AVAILABLE:\_ INFORMATION SHIP TO: ATTN:\_ Pockford SHIP VIA HOW?: (GROUND/ 2ND DAY OVERNIGHT SEA OR AIR): FORWARDING AGENT FOR INTERNATIONAL ORDERS:\_\_

choice marketing, inc.

JS1282

Invoice #: 00000916

Bill To:

Market Media 2821 E. El Paso Broken Arrow, OK 74014 Ship To:

Market Media Tulsa Transit 510 S. Rockford Tulsa, OK 75120

SALES	PERSON	YOURNO.	SHIP VIA	COL PI	PD	SHIP DATE	T -	TERMS		DATE	P
			Overnight		1	9/20/93	<del></del>	Net 30		7/20/93	1
<b>A</b> /.	ITEM NO.	(	DESCRIPTION	·IL	Γ	PRICE	UNIT	г—		ED PRICE	TX.
8	1003639	Imago A	rtPanel™ 36x39			\$65.00	Panel		<del> </del>	520.00	
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							SALE AM	OUNT	\$5	20.00	
							FF SALE	EIGHT S TAX	\$	32.00 \$0.00	
							PAID T	OTAL	\$5	52.00 \$0.00	
<del></del>							BALANC	E DUE	\$5	52.00	

### JOB SHRET PACKING LIST

UAL TECHNOLOGIES, INC.

DATE 9/20/93 VTI ORDER #: JS1299	
JOB STATUS:	
BACK ORDER:  CUSTOMER: CCM/MARKET MEDIA CUSTOMER P.O.#: M.	LEMERY
RDER INFORMATION	
CUSTOMER DATE:	
PRO CT CODE.: D PUANTITY: 8	
HEET SIZE: 36 X 4739  OUT SIZE: STD (20) PERCONAGO Panels  HATERIAL: MEGABNS PANELS DWAGO Panels  OLORS:	
PECIAL INSTRUCTIONS: /	
ILMS	
HIP TO: TULSA TRANSIT  MIKE LEMERY / CYNTHIA STABB  510 S. ROCKFORD ST.	
TULSA, OK 74120	
ORWARDING AGENT: SHIP VIA (Sea/Air): OVERNIGHT	
MOUNT SHIPPED: 8 SHEETS	
HIP VIA OVERNIGHT	
ATE SHIPPED: 9/20/93	en e
REIGHT CHARGE: 748 \$32	

	IMAGO IMAGE JOB SHEET DATE: 9/28
Morer: Nouter	Media Customer P.O.#: 93/019
	PHONE:
ORDER INFORM	ATION
QUANTITY: 36 x 39	PRICE EACH: 65,00 \$ 19500
MATERIAL:	Whole Size:
COLORS: 12	34
FILM DATE AVAILABLE:	
HIPPING INFO	RMATION
SHIP TO: Nantut / ATTN: him 5/0 Song	Hudia Inlantura & 585_ 1/95  Lenry Pickeral 24/20
SHIP VIA HOW?: (GROUND/ 2 FORWARDING AGENT FOR INTER	
3 SHIS. \$ 15.2	SHIPPED PERSENDENDENDERS 9/29/93

lttn: Debra Minty

714-761-3804

pg 10/1

Clear Choice Marketing, Inc. P.O. Box 472526. Charlotte, N.C.

28247

Invoice

Invoice #: 00000912

Bill To:

Airport Cruiser 7675 Crescent Ave., Suite 111 Buena Park, CA 90620 Ship To:

Airport Cruiser 7675 Crescent Ave., Suite 111 Buena Park, CA 90620

CALFO	DEBOON	VOLIDAIO	I alubana	laa.			Т _		-		T
SALESI	PERSON	YOUR NO.	SHIP VIA	Œι	טייי	SHIP DATE	ļ <sup>1</sup>	ERMS		DATE	PG.
			Fed. Express AM			9/24/93 9/13/93	Net 30			9/13/93	1
QTY.	ITEM NO.		DESCRIPTION			PRICE	UNIT	DISC %	EXTE	NDED PRICE	TX.
360 51/1	1036360	36" x-3	60" Imago Roll			\$5.42	Panel		. :	\$1,951.20	
							·				
						·					
										·	
	4 Rolls 36" x 360" = 360 sqft Material for 2 Airport Cruiser Vehicles. Job: Wild Bill's/Rank Leisure							MOUNT REIGHT ES TAX TOTAL TODAY		\$1,951.20 \$56.75 \$0.00 \$2,007.95 \$0.00	
							BALAN	CE DUE		\$2,007.95	

VISUAL TECHNOLOGIES, INC.

6 6 PK

DATE..... 9/14/93 VTI ORDER #..: JS1287 JOB STATUS...: BACK ORDER....: CUSTOMER....: CCM / AIRPORT CRUISER CUSTOMER P.O.#..: 931007 ORDER INFORMATION CUSTOMER DATE: PRODUCT CODE.: X QUANTITY.... 4 SHEET SIZE...: 36" X 360" ROLL DOT SIZE....: PERFED MATERIAL...: IMAGO BUS PANELS TYPE (1/11) ..: COLORS..... SPECIAL INSTRUCTIONS: / SHIPPING INFORMATION SHIP TO....: AIRPORT CRUISER DEBRA MINTZ 714-761-3345 7675 CRESCENT AVE., STE. 111 BUENA PARK, CA 90620 FORWARDING AGENT...: SHIP VIA (Sea/Air)..: AMOUNT SHIPPED ..: SHIP VIA..... EVERNIGH+ DATE SHIPPED ....: FREIGHT CHARGE ..;

+AX INVOICE to 714-761-3345
Clear Choice Marketing, Inc. 33.931007// TS1287
IMAGO IMAGE  JOBSHEET DATE: 9/1/3/93
CUSTOMER: AITHORT CRUISERED CUSTOMER P.O. #
BILL TO: AH: Debramoning
7675 Crescent Ave Sufe III
BUENA PARK CA 90620 PHONE 7/4 761=13345
O. B. D. E. B. T. N. F. Over V. B. III. T. Over V.
ORDER INFORMATIONIAL REQUIPMENT OF STREET OF S
QUANTITY: 300 PRICE_EACH: 542/50 FT
ROLL 360 V 2104
MATERIAL: TTARCIANA COMOGO RECOMBE
COLORS: 1.
A MANAGE RANGE
SPECIAL INSTRUCTIONS (FINISHING, ETC.):
FILM DATE AVAILABLE:
nat 19/21th
SHIPPINGINFORMATION
SHIP, TO:
ATTN:
95 bs
and the same of th
SHIP VIA HOW?: (GROUND/ 2ND DAY/ OVERNIGHT) SEA OR AIR):
FORWARDING AGENT FOR INTERNATIONAL ORDERS:
The control of the co

Twoice

4 Rolls

:36"X 360

360 sq. f+.

@ 3.42/sg.ft

-\$1951.20

UPS Red

Total

Material for 2 Airport Crusier Vehicles
Job: Wild Bill's/RANK Lesiure

## SENDER'S COPY DROP OFF YOUR PACKAGE AND SAVE

PUOL	OFF YOUR	TAC	W	AND SA	V.5.
Common Texture In the	Sundard Overnight  St. Office ACCAGING  SG. PEDELLETIES	Check only one box) 5	YOUR INTERIAL BILLING REPERBICE (NFORMATION (optional) (First 24 characters will appear on invokes.)  CHARLEST 1 BE Service 2 BE Recopera's FedEs Acat. No. 3 BE 3rd Perty FedEs Acat. No. 4	Street Address 10 9 40 9 QUITHERN City FI NEVILLE	From Phase Print CARD  CORPOR CHOICE MARKETING
(Earn charge) Declaration not n to 5 H offened)	Whether Service  1 HOLD AT FEDEX LOCATION MEETONY 2 DELINER MEETONY 2 DELINER MEETONY Services 3 DELINER SATURDNY 4 DELINER SATURDNY 5 DELINER SATURDNY 6 DELINER SAT	DELIVERY AND SPECIAL HANDLING 6 (Check services required)	ON (optional) (First 24 characters will appear on in des Acat. No. 3 88 3rd Perly FedEr Acat. No.	State ZIP Required	
L X W X H  10 Reputer Stop 30 Drop Box 10 Reputer Stop 40 Drop Box 10 Reputer Stop 10 Drop Box 10 Reputer Stop 10 Drop Box	3 Total	PACCAGES HERSHY POUR DECLARED AND CON-	Bal Credit Card	Exact Street Addition	To (Recipits Nar 7047588-9387) Company Department/Floor No. Company
Extended active documented but in the machine of the second of the secon	6	SERVICE CONDITIONS, DECLARE VALUE	IF HOLD AT FEDEX LOCATION. Print FEDEX Address Here Address Address City City City City City City City City	ss or P.D. Zibl Codesc.) State	1 6 E
PART 1972 FEM 194 FORMAT 1920	Declared Value Charge  Other 1  Total Charges  Total Charges	Trans.	TPROQUING	IP Required	Receive's Prone Number (New Important)  Department/Floor No.

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\*. \*/. USE THES AIRBILL FOR SHPMENTS WITHIN THE CONTINENTAL USE, ALASKA AND HUMAI.
USE THE INTERNATIONAL AIR WATRILL FOR SHPMENTS TO PURTO RICO AND ALL HOW U.S. LOCATIONS.
QUESTIONS? CALL 800-238-5355 TOLL FREE.

AIRBILL
PACKAGE --TRACKING NUMBER

9073076276

# 4/5 JS1528/941125

Clear Choice Marketing, Inc.

Clear Choice Harketing, Inc.
IMAGO IMAGE JOB SHEET DATE: 3/22/94
CUSTOMER: DESIGNS UNIM, led INCCUSTOMER P.O.#: 6865
BILL TO: 450 PATK Ave South
NY, NY 10016
PHONE: 212-679-6700
ORDER INFORMATION
QUANTITY: 2 (See below) PRICE EACH: # 300 to A
ADDITIONAL CHARGES: PACKING:/BA FILMS:
MATERIAL: II Static Cling Interior Mount
colors: 1.032 Redz. Whiti3. White 4. Black
SPECIAL INSTRUCTIONS (FINISHING, BTC.):
(2) 26'X 34" Open Area 21"X 27"
FILM DATE AVAILABLE:
BOXES: QTY SIZE: DATE ORDERED/PO#:/PO
SQUEEGEES:QTY:SIZE: DATE ORDERED/PO#:/PO
APPLCATION INSTRUCTIONS: QTY: COLOR:
SHIPPING INFORMATION
SHIP TO: Thomson Leeds PHONE: 212-6796700
ATTN: AND WEBER
450 PORK AVENUE South Su 194
MY 14 10016 9 BUT ON CO
SHIP VIA HOW?: (GROUND/ 2ND DAY/ OVERNIGHT/ SEA OR AIR):
forwarding agent for international orders: (An filled out
Ed Elpress 411)

Clear thoice Marketing, Inc. P.O. Box 472326 Charlotte, N.C. 28247

Invoice

Invoice #: 00001029

Bill To:

Designs Unlimited 450 Park Avenue South New York, NY 10016 Ship To:

Designs Unlimited 450 Park Avenue South New York, NY 10016

SALES	PERSON	YC	OUR NO.	SHIP VIA	CΩL	PPI	D SHIP DATE		TERMS		DATE	PG.
Ben	lcard		6865	F/Express			4/11/94		Net 30		4/11/94	1
QTY.	ITEM NO.	-		DESCRIPTION	•		PRICE	UNIT	DISC %	EXTE	NDED PRICE	TX.
1	1055		Mt. 2 sign 36": 1@	Static Cling, Printes / 1 @ 28" x 42" 26" x 34" (21" x 3a) Radio Shack Jot	(24" x 27")	۱ ٔ	\$300.00				\$300.00	
								S	FREIGHT FREIGHT FALES TAX L AMOUNT AID TODAY		\$300.00 \$32.00 \$0.00 \$332.00 \$0.00	
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TESIGNS UNLIMITED, INC.	Purchase Memorandum No.
30 PARK AVENUE SOUTH NEW YORK, NEW YORK 10016 212-679-6700 Fax: 212-679-6991	PM 6865
Ben /card-	CLIENT 700g
10.390 199	NUMBER S-
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24 widex 36 Tz11	The second secon
), 17: 26 Wide 1 34 Tall Open Zuez to be	DATE ORDERED
21 Wicles 27 Tali	SELECTION OF THE CONTROL OF THE CONT
Need good for production gty's logos to	DESIGN CONTROL OF THE
follow this well an appearance was the second of the secon	APPROVED 2
THIS WORK ORDER IS SUBJECT TO YOUR SIGNATURE OF ACCEPTANCE AND THE CONDITIONS OF	HE REVERSE HEREOF
FOR DESIGNS UNLIMITED S	COLUMN SAUTHORIZED SIGNATURE
Low Avenue	

.

This is the Exhibit marked D referred to in The Affidavit of Benjamin W. Icard dated This......day of Month 1999.

Before me\_

My Commission Expires January 31, 2001

Notary Public



Imago: Latin for Apparition or Phantom Vision

Image: [From the Latin Imago] A representation of any thing made visible.

Imagine: [From the Latin Imago] To form a notion or idea in the mind.

Imagine a product so unique, that it allows you to print any image, using any number of colors, on one side of a film, yet allows you to see clearly through it from the other side.

Imagine printing a beautiful picture on this material, then applying it to glass, giving everyone the opportunity to view it, but still allowing others to see right through it from the other side. Now instead of a beautiful picture let us imagine that it is full four color advertising message, and instead of just any glass it is the windows of a city bus. Windows that are now covered with the advertisers message, yet each of the passengers can still see out, with not a one missing his stop.

Let us now imagine ourselves in a supermarket. We are pushing our cart past a myriad of glass freezer doors looking within each case for the items we wish to purchase. We decide upon some ice cream and open the door. To our surprise on the inside of the door is a 30" X 60" four color advertisement for Dreyers Rocky Road. Perhaps we've never purchased this brand before, but it looks sooo gooood! in the ad, that we decide to forgo our regular brand and try this one.

Are these scenarios some day in the future? NO! They are happening today. And they are made possible by a unique series of proprietary processes known as ImagoImage.

We now invite you to peruse the information we have provided in this brochure to learn more about how ImagoImage will revolutionize the advertising industry, and other industries as well, and how you might become a part of it.

(Imago VI mage)

# MANUFACTURING PROCESSES

## ImagoImage™ Product Overview

Once, every so often, a product comes along that revolutionizes an industry. Sometimes several industries. Such a product is ImagoImage. Through a series of proprietary processes ImagoImage allows the printing of any image, using any number of colors, on one side of a film, yet allows full visibility when viewed from the other side.

The primary industry that will be revolutionized is the advertising industry. Now every piece of glass, no matter how large, including the side of a glass skyscraper, becomes a potential billboard. Now, an advertisers message does not have to remain stationary. With ImagoImage, any bus, taxicab or urban train now becomes a moving billboard reaching millions more potential buyers. And advertisers can now reach consumers in the most unlikely of places, like the inside of freezer doors in supermarkets, or on the inside of plate glass windows in retail stores.

ImagoImage is not confined to only advertising. Many consumer products can be manufactured using this wonderful product. Automobile rear window banners 20 times larger than a traditional bumper sticker, can declare to the world a fan's favorite sports team. Or, sunglasses with team, college or corporate logos.

Following is a brief description of our four proprietary manufacturing processes. Read on. The only limit to ImagoImage uses is your imagination.



(Imago VI mage)

# MANUFACTURING PROCESSES

## Imago ClearVue™

Imago ClearVue, because of its thousands of perforated holes, provides crystal clear see-thru vision, while offering superlative graphics capabilities. It is designed to suit a wide range of viewing distances, from close-up to far away, and everywhere in between. Imago ClearVue also offers excellent visibility from very acute viewing angles.

Imago ClearVue panels come in a variety of materials designed for specific applications. These include vinyl and polyester films, adhesive backed (both removable and permanent) and static cling, and are available in either sheets or rolls. Imago ClearVue can be imaged by a number of printing technologies including screen, lithography, offset and the 3M ScotchPrint™ system.

There is no limit to the size of the display using Imago ClearVue. Any number of panels can be combined to create images from less than one square foot to the size of a football field.



September 8, 1993

Mr. Jason Silverstein Via Max 37 West 65th Street New York, NY 10023

Dear Jason,

It was good to meet with you last week to discuss your ideas for ImagoImage for your World Cup promotions.

I think we all understand how the bus graphics can be implemented. The key will be obtaining the approval of certain transit authorities which currently are not allowing window graphics. When the time is right, I will be happy to work with you on graphic production means and cost.

The sky box murals should be a dynamic addition to the stadiums. I feel your sponsors and the spectators will be pleased with the exterior graphic appeal and the see through properties of the ImagoImage product.

I've enclosed photos of a current application at Walt Disney World which demonstrate the functionality of the product.

The Imago product is composed of a pressure sensitive vinyl material with an acrylic removable adhesive. The surface is receptive to paint, screen inks, or computer imaging. The adhesive is designed for applications to glass surfaces. It can be easily removed, with minimal adhesive residue for up to 18 months.

Imagolmage features a patented perforating pattern which presents bold, opaque graphics when viewed from the outside. Clear vision out is maintained when viewed from the inside. Imagolmage achieves this by means of the hole structure and black adhesive. The product allows 51% light transmission. Solar heat gain is reduced by approximately 45%.

0/2/2/23

The material is available in 35" x 49" sheets or 35" wide rolls. Pricing is \$5.40 / square feet.

Final material specifications can be determined once the graphic production method is finalized.

You may want to consider using ImagoImage for your promotional posters. Once the graphics and size are finalized, I'll be glad to supply you with pricing.

Let me know if you have any questions.

Best Regards,

Blu W. Alcard/g
Ben W. Icard

**Enclosures** 

P. O. Box 472326

Phone: (704) 588-9585

Charlotte, NC 28247

USA

Fax: (704) 588-9173

P. O. Box 472326

Charlotte, NC

28247

USA

Phone: (704) 588-9585

Fax: (704) 588-9173

### **Fax Transmittal**

To..... Bill Curio

Location.....: Shadow Graphics

Fax Number....: 407-354-4655 (phone)

From...... Ben W. Icard, President

Date..... 9/9/93

Number of pages (Including cover): 4

Bill,

Thank you for your interest in ImagoImage.

The Imago product consists of a vinyl pressure sensitive construction which features a patented perforating pattern. This pattern along with the products black adhesive allows us to produce signs which appear opaque on one side and still have clear see-through when viewed from the opposite side.

Signs printed on the Imago product are superior to those printed in other see-through products:

Imago's connected holes give the graphics greater opacity.

Imagolmage signs have 51% see-through vs. 45% with other products, i.e. clearer vision out.

Imagolmage signs are easier to apply.

Bill, we look forward to receiving your specifications. I think you'll be pleased with the pricing of Imagolmage versus comparable products.

Best Regards,

Ben /

3 Inach Sheets

September 9, 1993

Mr. Don Cellars Ilium Associates 500 108 Avenue N.E. Suite 2450 Bellevue, WA 98004

Don,

Thank you for your interest in ImagoImage.

The Imago product consists of a vinyl pressure sensitive construction which features a patented perforating pattern. This pattern along with the products black adhesive allows us to produce signs which appear opaque on one side and still have clear see-through when viewed from the opposite side.

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ImagoImage signs are easier to apply.

Bill, we look forward to receiving your specifications. I think you'll be pleased with the pricing of Imagolmage versus comparable products.

Best Regards,

Ben

Enclosures Donago Sell Short Copies 3 + Robo Cop auticle + Robo Cop C.C. + Bus Photos

COPY (ON Thead) 9-9-93 Res

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and cra and cranged and cra

September 13, 1993

Ms. Cheryl Lynn Rosen Sony Music Graphics Arts Production 550 Madison Ave. 30th Floor New York, NY 10022-3211

Dear Cheryl,

Enclosed is the sample of ImagoImage that Eddie requested las week. There are a few things you should know about it:

- Graphics are computer generated on a 3M Scotchprint unit. Screen printed signs would have richer and deeper pigments.
- 2) The hole pattern is slightly larger on the sample than the one that we'll ultimately be offered for POP applications. Graphics with the next generation hole will appear more opaque.
- 3) Adhesive and hole pattern combination give Imago 51% see-through characteristic.
- 4) This sample is designed for application to exterior glass. Application instructions are attached. I would highly recommend that you apply the sign in an area that provides ample sunlight on the graphics to view it at it's best.

I'll call you to see if you have any questions.

Best Regards,

Ben W. Icard

Enclosure

P. O. Box 472326 Charlotte, NC 28247 USA Phone: (704) 588-9585 Fax: (704) 588-9173

P. O. Box 472326 Charlotte, NC 28247 USA

Phone: (704) 588-9585

**Fax Transmittal** 

Fax: (704) 588-9173

To..... Larry Rudnick

Location.....: Rucnick & Assoc.

Fax Number....: 616-456-5559

From...... Ben W. Icard, President

Date....: 9/14/93

Number of pages (Including cover): 1

Larry:

Reference: Missouri State Lottery

### lmagolmage™

30" x 16" 25" x 18" Quantity

\$ 7.13 / each 4000 \$ 13.20 / each

- 3 color on White.
- Film Charges \$ 850.00 (estimate)
- F.O.B. Charlotte, NC
- Net 30 Days

September 21, 1993

Mr. Phil Pavoni Brown & Williamson Tobacco Co. 2600 Weaver Road Macon, GA 31298

Thank you for your interest in ImagoImage™.

The Imago product consists of a vinyl pressure sensitive construction which features a patented perforating pattern. This pattern along with the products black adhesive allows us to produce signs which appear bold opaque on one side and still have exceptional see-through when viewed from the opposite side.

Signs produced on the Imago product are superior to those printed in other seethrough products:

Imago's connected holes give the graphics greater opacity.

Imagolmage signs have 51% see-through vs. 45% with other products. i.e. clearer vision out.

Imagolmage signs are easier to handle and apply.

Phil, we look forward to receiving your specifications. I think you'll be pleased with the pricing of Imagolmage versus comparable products.

Best Regards,

**Enclosures** 

P. O. Box 472326

Charlotte, NC

USA

Phone: (704) 588-9585

Fax: (704) 588-9173

## Clear Choice Marketing, Inc.

## <u>ImagoImage<sup>TM</sup></u>

### 2' x 3' Duramark

Quantities:	<u>500</u>	<u>1,000</u>	<u>5,000</u>	10,000
	-			
	\$15.86	\$14.19	\$12.82	\$12.67

P. O. Box 472326

Charlotte, NC

28247

USA

Phone: (704) 588-9585

Fax: (704) 588-9173

### **Fax Transmittal**

To...... Maria J. Miefert

Location.....: Innocom Corp.

Fax Number....: 614-297-1007

614-299-0011 (phone)

From...... Ben W. Icard, President

Date..... 9/24/93

Number of pages (Including cover): 4

Maria,

Thank you for your interest in ImagoImage.

The Imago product consists of a vinyl pressure sensitive construction which features a patented perforating pattern. This pattern along with the products black adhesive allows us to produce signs which appear opaque on one side and still have clear see-through when viewed from the opposite side.

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ImagoImage signs are easier to apply.

Bill, we look forward to receiving your specifications. I think you'll be pleased with the pricing of Imagolmage versus comparable products.

Best Regards,

Ben 7



September 28, 1993

Ms. Lee Anne Foster Coca-Cola Nestle Refreshment Co. 6200 Courtney Campbell Causeway Suite 900 Tampa, FL 33607

Lee Anne,

Thank you for your interest in ImagoImage™.

The Imago product consists of a vinyl pressure sensitive construction which features a patented perforating pattern. This pattern along with the products black adhesive allows us to produce signs which appear bold opaque on one side and still have exceptional see-through when viewed from the opposite side. ImagoImage allows you to promote your brand on store front doors or windows without blocking the view to the outside.

Signs produced on the Imago product are superior to those printed in other seethrough products:

Imago's connected holes give the graphics greater opacity.

Imagolmage signs have 51% see-through vs. 45% with other products, i.e. clearer vision out.

ImagoImage signs are easier to handle and apply.

Lee Anne, I plan on being in the Tampa area Oct. 4-6 and would like to meet with you at a convenient time. I'll call you to set up an appointment.

Best Regards,

Ben cleard/z

Enclosures

Card
Celir Cipy
Hamburger
3 Seel Sheet

P. O. Box 472326

Charlotte, NC

28247

USA

Phone: (704) 588-9585

Fax: (704) 588-9173

20 US

September 28, 1993

Ms. Tonya Gowan Tropicana Products 1001 13th Ave. East Bradenton, FL 34208

Tonya,

Thank you for your interest in ImagoImage™.

The Imago product consists of a vinyl pressure sensitive construction which features a patented perforating pattern. This pattern along with the products black adhesive allows us to produce signs which appear bold opaque on one side and still have exceptional see-through when viewed from the opposite side. ImagoImage allows you to promote your brand on store front doors or windows without blocking the view to the outside.

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Imago's connected holes give the graphics greater opacity.

ImagoImage signs have 51% see-through vs. 45% with other products, i.e. clearer vision out.

Imagolmage signs are easier to handle and apply.

Tonya, I look forward to meeting with you on October 6.

Best Regards,

Bun Ward ly

**Enclosures** 

Color Copy Functorger 3-Sell sheets Story

P. O. Box 472326

Phone: (704) 588-9585

Charlotte, NC 28

28247 L

Fax: (704) 588-9173

9 28 and Drug

October 13 1993

Mr. Mike Ferraguna

Earl Polmer Brown

McNulty Station

260 First Ave. South

Suite 300 St. Petersburg, FL 33701

Dear Mike,

Anthony Beckford and I look forward to meeting with you to discuss ImagoImage™.

A number of lotteries are planing to work with the product.

See ya Monday.

Best Regards,

Ben W. Icard. President

Enclosure: CC-Camel

B.Card

Imago Sheets overnight

P. O. Box 472326

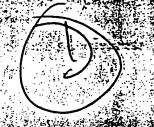
Phone: (704) 588-9585

Sulle with the sample of the s

October 1,71993

404-2155105

Mr. Mike Edge Georgia Lottery INFORUM, Ste. 3000 250 Williams Street Atlanta, GA 30303-1071



Dear Mike,

Here's the ImagoImage™ sample I promised.

I'll fax pricing to you the week of October 4th.

I plan to be in Atlanta the week of October 11. Hopefully, I can meet with Candice and Jodie then.

Best Regards,

Ben. W. Icard, President

Enjoy the sunglasses!

Enclosure: Camel-mounted ✓2 pr Braves

porish

P. O. Box 472326 Phone: (704) 588-9585

Charlotte, NC 28247

Fax: (704) 588-9173

THE CHARLE IN THE PROPERTY OF 
October, I. 1993

404-676-248) Ms. Margaret Richman

Coca-Cola Fountain

1 Coco-Cola Plaza

USA 1519

Atlanta, GA 30313

Dear Margaret:

Enjoyed meeting with you this week.

Enclosed you will find the ImagoImage™ samples I promised.

My current plan is to bring your Burger King prototype to Atlanta the week of October II. I'll call you on or about the 6th to set up an appointment.

Best regards,

Ben W. Icard, President

Go Braves!!

Enjoy the sunglasses.

Enclosures: Camel mounted /Raiders **U2** pr Braves

Phone: (704) 588-9585

Charlotte, NC 28247

This is the Exhibit marked E referred to in The Affidavit of Benjamin W. Icard dated This.........day of Menument 1999.

Before me\_

My Commission Expires January 31, 2001

Notary Public



One of the six Muni and AC Transit buses that sport newfangled advertisements that use new technology allowing passengers to see through them.

### High-tech ads debut on buses

Silicon Valley firm gives mass transportation a slick new look

By Kathleen Sullivan or he examen star?

Buses roaming the streets of San Francisco and Oakland have a slick new look, thanks to the work of a 6-month-old graphics company in Silicop Valley.

SuperGraphics Inc., a Sunnyvale firm with five employees, takes credit for blowing up a photograph of a Crystal Pepal advertisement on a desktop computer, printing out the image on giant

transparent sheets, and slapping the panels on six Muni and AC Transit buses

The colorful logo of the clear cola - the latest fad among cola companies -- covers each bus, passenger windows and all.

Yet, from the inside, passengers see nothing but a clear view, due to a patented technology for printing color images on a transparent material known as "ContraVision."

SuperGraphics didn't invent that technology. Its contribution was blanding two new technologies - printing photorealistic images on ContraVision and vinyl - to create a huge picture that can cover a bus, said Brian LaBadie, president of SuperGraphics.

LaBadie said the technology

represents a faster and cheaper way to "paint" an advertisement on a bus than other methods.

He said it takes two days to apply the 70 vinyl panels needed to cover a bus, compared with two weeks to paint a bus with an air brush. The vinyl panels can be removed in two days, and leave the underlying paint job intact; it takes two weeks to remove an airbrushed image, and the bus must be repainted afterwards. No selvents are used to install or remove panels. If a panel is damaged, it can be easily replaced by SuperGraphics, which retrieves the image from its computer and prints another copy, Graffiti can be easily removed



Press-Telegram / Wednesday, August 11, 1993

COMICS / B4 BUSINESS / B6

EDITORIAL / B10

BECTION

• OBITUARY / B2 —

# This edition includes: Artesia / Cerritos / La Mirada / Norwalk / Santa Fe Springs / Whittier (B)

# pes mo Kolling L.A. billboard

Look out: RoboBus genre may soon come to L.B.

By Thair Peterson Staff writer

HOLLYWOOD - There it rolls down the boulevards of Los Angeles, keeping the streets safe money-hungry transit lines and publicity-seeking movie stuį

character walking amid a city-scape underneath tagger-type

includes murals of the android

The ceremony took place amid an open casting call that drew 60 RoboCop wannabes who audi: ioned to such commands as before the movie director and co star picked four people to do prohead right" and "walk forward

erated vinyl images from the It's RoboBus. Half bus, hall poster — all hype. If this doesn'i grab your attention, nothing will It's an MTA bus draped almost completely with computer-gen upcoming "RoboCop 3."

Unveiled Tuesday morning a few blocks from the Chinese Theater by Orion Pictures and the

It's part of a growing trend in traveling billboards that has

spread from New York to Los

motional appearances for the

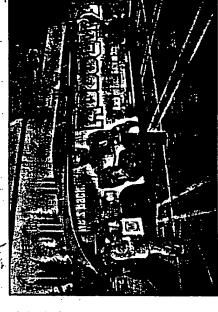
film's Nov. 5 opening

involved painting buses, such as the "King Tut Bus" that proved to be a hit with people going to a Angeles and Orange County and will likely reach the Long Beach Previous efforts generally Metropolitan Transportation Authority, the RoboCop Special

For the latest version, a Sili-con Valley firm designs the photo-realistic images on comboards, these images cover the whole side and rear of the bus, puter and prints them on viny sheets. Unlike conventional bill ncluding the passenger win

into the bus, the passengers have no trouble looking out. The driv-Although it is difficult to see er's windshield remains uncovered for safety reasons.

RoboBus will be running on PLEASE SEE ROBOBUS/B2



images from the upcoming movie "RoboCop 3." Passengers can sec out, but you can't see in. Hey, it helps pay the bills. Kerry 11 vehicle draped simost completely with computer-generated viny italking the streets of Hollywood on Tuesday is RoboBus, an MT THE PERSON NAMED IN COLUMN

# movie, helps MTA nypes ROBOBUS: Rolling billboard は、 一次の日本の日本ので

**CONTINUED FROM B1** 

be Angeles and Santa Monica. If he traveling in the Long Beach prother hus is scheduled to start area within the next few months unning in the San Fernando "It's a very positive way to falley within the next two advertise and get some extra rev-CA Line 20 between downtown

Evan Braude, a Long Beach

plugging other products will likely be traveling in the Long Beach member, said a moving billboard

A 10-bus pilot program will generate at least \$2,000 per bus, enue for us," Braude said.

would expand to up to 100 buses, bringing in \$150,000 in revenue for the first year and \$400,000 reducing the ensuing two years, Braude said. If it succeeds, it

MTA officials said. Orange County Transit District bus decorated with multicolored

costumes and eight mounted knights in plumed helmets has been drawing Disneyland-area tourists to the Medieval Times dinner and tournament show in Buena Park.

from Anaheim to Newport Beach, on Harbor Boulevard.

mobile murals have been sold

Moving billboards have been San Francisco, Phoenix Suns bas-

Both the MTA and OCTD ketball in Arizona and Florida 3's obile murals have been sold Marlins baseball in Mismil C N 2.

through TDL: a New York-based "They cause quite a remainment transit display advertising firm that also serves as ad agency for "Ispokeswoman for Long Reach is Long Beach Transit. Which is hoping that Moving billboards have been TDI will find an advertiser will used to hawk Crystal Pepsi in hing to decorate is Long Beach was the Crystal Pepsi in hing to decorate in Long Beach Crystal Pepsis in hing to decorate in Long Beach Crystal Pepsis in hing to decorate in Long Beach Crystal Pepsis in hing to decorate in Long Beach Crystal Pepsis in hing to decorate in Long Beach Crystal Pepsis in hing to decorate in Long Beach Crystal Pepsis in hing to decorate in Long Beach Crystal Pepsis in hing to decorate in Long Beach Crystal Pepsis in hing to decorate in Long Beach Crystal Pepsis in hing to decorate in Long Beach Crystal Pepsis in hing to decorate in Long Beach Crystal Pepsis in hing to decorate in Long Beach Crystal Pepsis in hing to decorate in Long Beach Crystal Pepsis in hing to decorate in Long Beach Crystal Pepsis in hing to decorate in Long Beach Crystal Pepsis in hing to decorate in Long Beach Crystal Pepsis in hing to decorate in Long Beach Crystal Pepsis in Long Beach Crystal Pepsi



TUESDAY, AUGUST 17, 1993

754 (\$1.00 CANADIAN)

#### THE CHRISTIAN SCIENCE MONITOR

10. IS 10

# Hey! Hollywood Megahits Roll Down Streets of L.A. As 3-D Computer Graphics

#### By Daniel B. Wood

Staff writer of The Christian Science Monitor

LOS ANGELES

IKE the fist of a cinematic cyborg, delivering a last-minute blow to the latest villain of the silver screen, Hollywood is reaching out to help knock out Los Angeles's budget problems. While the film industry is having one of its best-eyer block-buster summers – led by such hits as "Jurassic Park" (\$300 million in domestic gross), "The Firm" (\$133 million), and "Sleepless in Seattle" (over \$100 million) – Los Angeles County is having one of its worst, looking for ways to trim \$700 million from its 1993-94 budget.

Enter Orion Pictures, which last week came up with a way to keep enthusiasm rolling for sequels to its own megahit, "RoboCop," by keeping tires turning for the cost-cutting Metropolitan Transportation Authority (MTA). The idea: 40-foot, street-level, mobile billboards, with 3-D, computer-generated graphics.

"Like every other public agency that depends on sales-tax rev-See HOLLYWOOD page 4

# THE CHRISTIAN SCIENCE MONITOR

# HOLLYWOOD from page 1

enue, we're experiencing shortfalls," said MTA spokeswoman Stephanie Brady at the unveiling of the program's first two buses last week. "So we have to be as creative as we can in exploring new revenue streams." The agency just finished trimming \$117 million from its budget last year, only to face \$140 million more in cuts this year.

The first ad campaign of its kind in Los Angeles County, the new rolling billboard campaign is expected to bring the MTA about \$570,000 over three years while turning 100 buses into mobile advertisements for movies and other products. Denise Quon, Orion's vice president for media, said the buses are a first for Orion, and that she expects other studios to soon follow the lead in advertising big releases.

Frank Sandusky, regional manager for TDI, the advertising firm that oversees advertising for the MTA, expects several other major studios to soon follow suit because the idea takes a giant leap beyond the traditional, billboard-type ads.

Compared to a freeway painted bulletin, s

this hits viewers at eye level, while moving ... the impact is far greater," he says. Already used on a small scale since November in Phoenix and San Francisco for such clients as Crystal Pepsi, the idea comes at a perfect time for Hollywood hype-sters and county cost-cutters, he adds.

If the first year goes well, a 100-bus program for two ensuing years would bring in another \$400,000 in revenue as part of a contract between the MTA and a firm called TDI, an advertising arm of MTA.

Unlike normal advertisements, which are attached like billboards to the sides of buses, the new method contains photorealistic coloring placed on easily removable self-adhesive viryl, which is applied directly to the bus's surface.

Though it appears from the outside that the ad covers the bus's windows, officials say a special window application makes the ad invisible from the inside of the bus, causing no obstruction or safety hazard to passengers or operator.

"We expect the public will like the idea and consider it fun," says Greg Davy, a spokesman for the MTA.



'ROBOCOP 3' AD COVERS MIA BUS: The jumbo advertisements are turning heads on MTA's Line 20, serving Wilshire Blvd., which stretches from downtown to the ocean.

Before me\_

My Commission Expires January 31, 2001

Notary Public

#### WHAT'S INSIDE

- EL LETTERS
- 10 CLIENT NEWS
- **III** GLOBAL NEWS
- III MEDIA NEWS

#### **III** TAKES

Now that it's the '90s, it's time for 'S0s nostalgia: those confident, but misunderstood. American women: tall tales and big hair: color us impressed: and more.

#### 20 VIEW FROM THE TOP

Ketchum's Steven Penchina, a battleweary veteran of the wars between creative people and account people, lays out his plan for agency peace in our time.

#### **I** LETTER FROM MOSCOW

For Russia, with love, Mark Schone looks at Goddard + Claussen/First Tuesday, an American agency creating add for pro-democracy candidates in Russia's parliamentary elections.

#### ROY SPENCE'S PERPETUAL CAMPAIGN

With his hard-charging personality and Friend-of-Bill connections. Roy Spence seems like a natural for politics. But. writes Noreen O'Leary, the president of GSD&M/Austin is having too much fun to leave advertising.

#### **E** CRITIQUE

Barbara Lippert spends time with the classics, courtesy of Budweiser.

#### 🖸 CREATIVES: FRAGRANCES

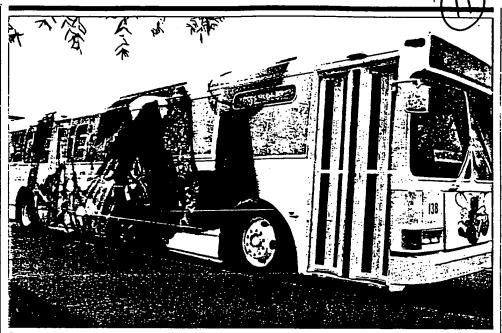
Barbara Johnson on Chanel's sweet smell of success. Also, Ann Cooper on the obsession of Calvin Klein.

#### **WHAT'S NEW PORTFOLIO**

CLASSIFIEDS
After page 40

#### **REGIONAL NEWS**

- **III** NEWSWIRE
- 1 DIARY
- IS ON THE MOVE
- 45 AGENCY NEWS
- GUEST SPOT



See-through painting allows an image to run on the side of the bus while not obstructing passengers' views.

## Charlotte Sports Teams Hitch Rides on City Buses

ImagoImage Paints Dominating Ad Messages

By Hannah Miller

CHARLOTTE, N.C.—Charlotte Hornet Larry Johnson, in his incarnation as Converse pitch-character "Grandmama," stretches wheel-to-wheel along the side of city buses these days, with "her" voluminous Converse sneakers literally in passengers' faces.

Advances in see-through painting technology let images of Johnson, both as himself and his commercial incarnation, dominate city bus sides the way he does on the court. See-through painting allows an image to run on the side of the bus while not obstructing the view of passengers. Johnson's teammates Alonzo Mourning and Mugsy Bogues, as well as the Hornet mascot Hugo, are also showing up on city buses around the increasingly sport-crazed Charlotte.

Indeed, within weeks of the city getting its own National Football League franchise, the Carolina Panther logo showed up on a bus, even though that team doesn't take the field until the fall of 1995.

A similar effort in Arizona using a likeness of Phoenix Sun Charles Barkley won an Obie Award last year and helped boost the awareness of the technology.

The Hornets and The Sterrett-Tucker Agency are using the technology, called ImagoImage, which is marketed by Clear Choice Marketing in Charlotte. Dennis Day of Day Graphics in Glendale, Ariz., did the work on the Barkley bus and the Johnson buses. Painting the vehicles takes close to two weeks and can run a tab of \$10,000. The payoff is maximum exposure all over the city.

"[Using the buses] is a great way for advertisers to hit all areas," said Wyndy Chandler of Sterrett-Tucker. "This is what has made this thing take off like it has" -

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OMMERCIAL
SANIMOS BANK INC. 538 "-0000B 1, 5 1.1" STERRETT TUCKER AGENCY PH. 704-372-2707 508 EAST BLVD. CHARLOTTE, N.C. 28203

Clear Choice Marketing, Inc. P.O. Box 472326 Charlotte, N.C.

28247

Invoice

Invoice #: 00000923

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Sterrett Tucker Agency 508 East Blvd. Charlotte, NC 28203 Ship To:

Sterrett Tucker Agency 508 East Blvd. Charlotte, NC 28203

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9/27/93

Visual Technologies

HOR 2630

ONE NEUED : 3/27/93

Mill I mago for Paint Buses

Visual Technologies to provide adequate. I mago Product to cover windows & door panels of four (4) Flexble city buses at a cost of \$1,200 (net) per bus.

Total price \$ 4,800 net Payment terms; Net 30 Days

This is the Exhibit marked G referred to in The Affidavit of Benjamin W. Icard dated, This day of Manne 1999.

Before me

My Commission Expires January 31, 2001

Notary Public

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Mattel Inc. has been testing

n edustable plastic sidekick 6 programs and data organismosts and significant most significant significant significant re-corresponding to 12 pt 12

Beytelling a crey lightening and Unit (systems for the to-

out of a new line of products aimed at women over 35. 12

The National News Publication of Point-of-Purchase Advertising and Display

June 1994

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#### Elizabeth Arden Creates Exotic Look for Intro of Nuits Indiennes Fragrance

Elizabeth Arden Co. pulls out all stops this spring for the European launch of its newest perfume, Indian Nights (Nuits Indiannes in French), created by well known perfumer Jean-Louis Scherrer. The New York-based company created an exotic gold and green-themed counter display, dramming unit and window display that are meant to work equally well in U.S. department stores, where the scent debuts this month

The combination of displays that each retailer uses will depend on store size. Europeans sell perfume in parfumeries, which tend to be much smaller than American department stores, notes Clare Cain, vice president of sales and marketing for Elizabeth Arden. The corrugated

window display, for instance, is actually two parts; the smaller piece that holds the bottles can be used without the three-fold backdrop if a store has limited space. For stores with the amaliest amount of space, the Faction (oversized bottles used for display) can be set on a counter by itself.

In a place like France, they'll give us a whole window for a week or so, then they use the smaller piece after that, whatever they can fit," says Cain. The dramming unit also poses space problems for the smaller stores But Cain says it was a hig hit at the Duty Free Exposition in Cannes last fall, and Arden is getting more stores to use it. "It's a povelty for the customer. It's more interactive

See ARDEN, Page 28



The counter disptay for indian Nights has an injection-moided base, an ename metal back and is

#### **Nestle Kicks Off Disney Alliance** With Lion King Bar Display Effort

Nestle USA rooms into its longterm in store alliance with the Walt Dumey Co. this month with a company wide promotion for Disney's highly antidpated animated feature, The Lion King The centerpioce of the program comes from the chocolate and confections divi-

Pleaste's multibrand promotion for Dianny's animated movie, "The Lion King," focuses on a candy be teaturing movie scenes mole-ed into the chocotate. A bright orange corrugated display will highlight a sweepstates and discounts on plush toys and the

candy her that will be promoted with a variety of display pieces and consumer offers

"We consider this new candy ber to be chocolate art," says Tricks Bowles, manager of pub-lic relations for Nextle's choolate and confections division. The degree of detail, depth and layers of sculpture really make it impactful. It's magi-

Each bar will have one of five scenes from the movie molded into its face. The scenes we selected by Disney and Nortle to represent ave key moments in the movie, Bowles

consumers unwrap the candy. they can relive the scenes in the movie. It also provides an incentive for those who haven't seen the movie to want to see it, so it works both ways."

Unwrapping the candy is a key element in the experience, Bowles adds. The bar is sheathed in gold foil that is con ered with a four-color wrapper in vivid yallows, greens and oranges. "It's an amazing wrapper," she says. "We want to make it seem us if consumers are unwrapping a present and finding the gift of a scene from

See NESTLE, Page 30



As the first three inductees into the P-O-P Hall of Fame, s the first three these merchandising professionals represent the pinnacle in the creation of point-of-purchase displays, signs and fixtures One-on-one Interviews with three industry



"Our mutual goal is to meet the needs of the marketplace and become partners in excellence."

Dennis Madigan Miller Brewing Co.



7 see the relation ship between sup pliers and advertisers evolvina to one much like those enjoyed by ad agencies.

George Marea Philip Morris



The most important element of a successful display is visibility. The message you want to convey must

Paul Kolenik L'Ortal

Continued from Page 12

ers to completely change the planogram without having to touch the boxes themselves.

A video demonstrates stepby-step assembly, and flashes an 800 number to call, should the person building the unit have any questions.

Howerton calls the wall unit "one of the largest display introductions we've ever had," although he declines to com-

ment on the unit's cost or development budget.

Each modular component measures 10 by 12 by 10 inches, and they slide together top to bottom. The system places the full product weight on the base of the retailer's gondola, rather than on the wall. The modules are not dependent upon pegwall for serup; they can also be attached to slatwall. A range of different bases from 1 inch to 6 inches high are

provided. The display system can also be bung from a wall, if necessary.

"A lot of the systems out there treat carded and uncarded product differently," notes Howerton. But with the trend in the commetics industry moving toward uncarding foundation and hipsticks, he says: "We wanted to give the same importance to both."

For smaller accounts, Maybelline produced four vacuumformed displays and two promotional floorstands, each of which can hold the entire Revitalizing product line.

Maybelline began tinkering with the unit more than a year ugo, and ADC was brought into the picture in July 1998. Production began just 16 weeks prior to the first shipment leaving the factory in January. The system is expected to remain in use for three to five years. O



Catorede is gaining window space in o-stores with a sign that provides a clear view from the interior, but shows a colorful graphic from the subarior.

#### Win/Win for C-stores & Gatorade

The Gatorada Co. believes it has a winner with its see-through signage for convenience stores. "We're at the front and of the curve," says Jeff Lichtman, assistant cold channel manager for Gatorada thirst quencher, which is owned by Chicago-based Quaker Oats Co.

The problem with traditional signs, explains Patti Sinopoli, group manager of public relations and communications at Gatorade, is that they are hung in the windows and obstruct the o-store retailer's view. C-stores are opposed to this mainly for security ressons. But Gatorade's Imago-Image see-through signage provides employees with a clear, unobstructed view of the outdoors. People on the exterior of the store, however, see colorful sign promoting Gatorade and its new label.

Tt's meeting our customers' needs at the same time it's meeting ours." Sinopoli says "It's a great vehicle for us and the customer. The sign allows them the latitude to have clear vision, but allows us the luxury of having a sign visible in the window. It's a pretty innovative P-O-P offering for a ostore," ahe says.

Measuring 18 by 23 inches, the sign serves as a memory cue and promotes Gatorade's revamped logo. The new logo accentuates the lightming-bolt imagery, which is used in a variety of Gatorade's edvertising vehicles. Sinopoli notes. The Catorade artwork was printed directly onto specially developed, pressure-sensitive vinyl film. The sign applies to glass much like a static clirg would, ahe explains.

Clear Choice Marksting Inc., Walnut Crock, Calif., manufactured 30,300 signa which began appearing nationally in o-stores in March. □



To demonstrate our flexibility, we hired a spokesperson.

You may think Gumby and pressure-sensitive film are an odd paining. But when you deal with FLEXcon, the connection is clear. We are totally flexible in our ability to supply a pressure-sensitive film that precisely meets your performance, delivery and cost requirements —

the best balanced

range of solutions

is incomparable -

from popular off-

the-shelf products

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P-O-P district prepared and decan come to till with

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Whether your application calls for calendered vinyl for temporary signage or specialty films with a three-dimensional effect to enhance pointof-purchase impact, we have a pressure-sensitive



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film to fit your needs. So contact us today for our free Flexibility Pamphlet. We'll show you that no one its more flexible than FLEXcon in meeting your requirements.



FLEXCon, 1 FLEXcon Industrial Park, Spencer, MA 01562-2642 • TEL: (508) 885-8272 FAX: (508) 885-8400

For more Information, circle 18 on card

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# POPTIMES

The National News Publication of Point-of-Purchase Advertising and Display

# Win/Win for C-stores & Gatorade Products

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Gatorade is gaining window space in c-stores with a sign that provides a clear view from the interior, but shows a colorful graphic from the exterior.

ly developed, pressure-sensitive vinyl film. The sign applies to glass much like a static cline would, she explains.

Clear Choice Marketing Inc. Charlotte, NC, manufacture 30,300 signs, which began appearing nationally in c-store in March.

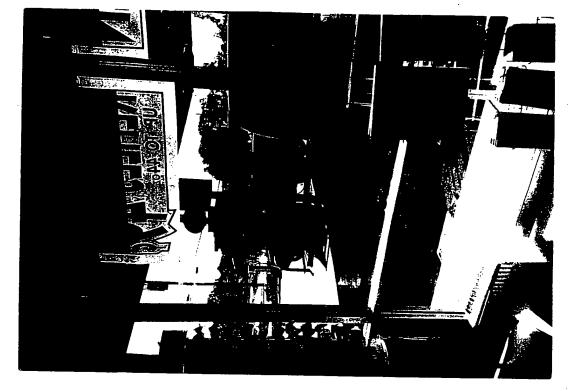
FOR MORE INFORMATION, CONTACT: Clear Choice Marketing

P.O. Box 472326, Charlotte, NC 28247 Phone: (704) 588-9585 Fax: (704) 588-9173

Before me\_

My Commission Expires January 31, 2001

Notary Public







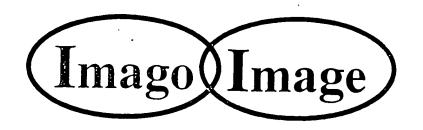
**Exterior View** 

"Old Joe" Product Applied to Convenience Store Circle K - Nations Ford Rd. Charlotte, NC

Before me

My Commission Expires January 31, 2001

Notary Public



Imago: Latin for Apparition or Phantom Vision

Image: [From the Latin Imago] A representation of any thing made visible.

Imagine: [From the Latin Imago] To form a notion or idea in the mind.

Imagine a product so unique, that it allows you to print any image, using any number of colors, on one side of a film, yet allows you to see clearly through it from the other side.

Imagine printing a beautiful picture on this material, then applying it to glass, giving everyone the opportunity to view it, but still allowing others to see right through it from the other side. Now instead of a beautiful picture let us imagine that it is full four color advertising message, and instead of just any glass it is the windows of a city bus. Windows that are now covered with the advertisers message, yet each of the passengers can still see out, with not a one missing his stop.

Let us now imagine ourselves in a supermarket. We are pushing our cart past a myriad of glass freezer doors looking within each case for the items we wish to purchase. We decide upon some ice cream and open the door. To our surprise on the inside of the door is a 30" X 60" four color advertisement for Dreyers Rocky Road. Perhaps we've never purchased this brand before, but it looks sooo gooood! in the ad, that we decide to forgo our regular brand and try this one.

Are these scenarios some day in the future? NO! They are happening today. And they are made possible by a unique series of proprietary processes known as ImagoImage.

We now invite you to peruse the information we have provided in this brochure to learn more about how ImagoImage will revolutionize the advertising industry, and other industries as well, and how you might become a part of it.



#### ImagoImage™ Product Overview

Once, every so often, a product comes along that revolutionizes an industry. Sometimes several industries. Such a product is ImagoImage. Through a series of proprietary processes ImagoImage allows the printing of any image, using any number of colors, on one side of a film, yet allows full visibility when viewed from the other side.

The primary industry that will be revolutionized is the advertising industry. Now every piece of glass, no matter how large, including the side of a glass skyscraper, becomes a potential billboard. Now, an advertisers message does not have to remain stationary. With ImagoImage, any bus, taxicab or urban train now becomes a moving billboard reaching millions more potential buyers. And advertisers can now reach consumers in the most unlikely of places, like the inside of freezer doors in supermarkets, or on the inside of plate glass windows in retail stores.

ImagoImage is not confined to only advertising. Many consumer products can be manufactured using this wonderful product. Automobile rear window banners 20 times larger than a traditional bumper sticker, can declare to the world a fan's favorite sports team. Or, sunglasses with team, college or corporate logos.

Following is a brief description of our four proprietary manufacturing processes. Read on. The only limit to ImagoImage uses is your imagination.



Imago ClearVue™

Imago DuoPanel™

Imago ArtPanel™

Imago Stencil™



#### Imago ClearVue™

Imago ClearVue, because of its thousands of perforated holes, provides crystal clear see-thru vision, while offering superlative graphics capabilities. It is designed to suit a wide range of viewing distances, from close-up to far away, and everywhere in between. Imago ClearVue also offers excellent visibility from very acute viewing angles.

Imago ClearVue panels come in a variety of materials designed for specific applications. These include vinyl and polyester films, adhesive backed (both removable and permanent) and static cling, and are available in either sheets or rolls. Imago ClearVue can be imaged by a number of printing technologies including screen, lithography, offset and the 3M ScotchPrint™ system.

There is no limit to the size of the display using Imago ClearVue. Any number of panels can be combined to create images from less than one square foot to the size of a football field.



#### Imago DuoPanel™

Imago DuoPanel is the choice for see-thru graphics in harsh environments. As the name implies the Imago DuoPanel is constructed of two panels bonded together with the image captured between them. This sandwich effect offers a high quality product intended for long term use. Because of its unique character Imago DuoPanel provides excellent ultra violet light protection, reducing the chances of fading. In addition the image is safeguarded from damage from aggressive scrubbing or cleaning, and will allow graffiti to be removed easily.

Imago DuoPanel can also provide visually interesting Moire patterns (random patternsusing color and alignment combinations, but not actual pictures) for use in privacy screens and one way office partitions. Security applications also benefit from the visual distraction of the Moire patterns.



#### Imago ArtPanel™

Similar to our Imago ClearVue product, but for use by the sign painter who wants ImagoImage quality and durability with see-thru graphics, Imago ArtPanel is the answer. Instead of painting a regular image directly onto the glass, the image is painted onto the Imago ArtPanel and then the panel is applied to the glass, creating a genuine ImagoImage graphic.

Using and applying Imago Art Panels is quite easy. First mask the area of the window that will be painted over. Next, position the Imago ArtPanel exactly where you want the graphic to be located and tape in place. Now paint the image. Once the painting is completely dry, take down the Imago ArtPanel, remove the window masking, remove the paper backing from the panel exposing the adhesive and position on the glass.



# CHOICES OF IMAGING

SCOTCHPRINT™ GRAPHICS SYSTEM\*

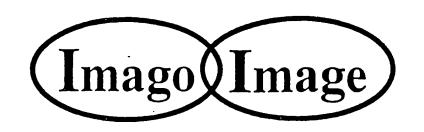
SCREEN PRINTING

**LITHOGRAPHY** 

**OFFSET** 

AIR BRUSH

MANUAL PAINTING



#### **CONSUMER PRODUCTS**

AUTOMOBILE REAR WINDOW BANNERS
LICENSED CHARACTERS
CORPORATE LOGOS
SPORTS TEAMS
COLLEGES
GENERIC

**OFFICE PARTITIONS** 

DECORATIVE PORCH AND TENT SCREENING



#### WHOLESALE ADVERTISING

**CONVENTION CENTERS** 

TRADE SHOW EXHIBITS



#### RETAIL STORE ADVERTISING

SUPERMARKET, GROCERY, CONVENIENCE, DRUG AND LIQUOR STORES ON WINDOWS, ENTRY DOORS AND FREEZER AND REFRIGERATOR DOORS

MALL ADVERTISING ON OUTSIDE WINDOWS AND DOORS

OUTSIDE WINDOWS OF STORES, BANKS, GAS STATIONS
AND RESTAURANT CHAINS

RETAIL STORE ADVERTISING ON THE INSIDE OF FRONT DISPLAY WINDOWS

AUTOMOBILE DEALERSHIP WINDOWS

P.O.P. DISPLAYS



#### TRANSIT ADVERTISING

**BUSES** 

LIGHT RAIL SYSTEMS

TAXICAB WINDOWS

URBAN TRAIN SYSTEMS



#### **OUTDOOR ADVERTISING**

GLASS BUS SHELTERS

**PHONE BOOTHS** 

WHEREVER OUTDOOR GLASS IS AVAILABLE



#### ENTERTAINMENT ADVERTISING

**MOVIE THEATERS** 

LIVE THEATERS

SPORTS ARENAS

**VIDEO RENTAL STORES** 



#### MISCELLANEOUS ADVERTISING

**AIRPORTS** 

SCHOOL BUSES

HOTELS AND MOTELS

CORPORATE PROMOTIONS ON BUILDINGS



#### INDUSTRY APPLICATIONS

SECURITY WINDOWS

ARCHITECTURAL GLASS

REAL ESTATE "FOR SALE" SIGNS

RACQUETBALL AND SQUASH COURTS

ZOOS AND AQUARIUMS ON THE INSIDE OF GLASS ENCLOSURES

INTERIOR ENVIRONMENTS IN RETAIL STORES, PUBLIC BUILDINGS, RESTAURANTS AND OFFICES



### PUBLICITY

#### PRESS RELEASE MAGAZINE LIST

ADWEEK ADVERTISING AGE **AMERICAN ADVERTISING** SIGNCRAFT THE FLYER DISPLAY & DESIGN IDEAS BANK MARKETING P-O-P TIMES MARKETING NEWS POTENTIALS IN MARKETING SALES & MARKETING MGNT. GRAPHIC DESIGN USA VISUAL MERCHANDISING & STORE DISPLAY **GLASS DIGEST DESIGN SOLUTIONS** ARCHITECTURE **BEVERAGE BULLETIN** PROGRESSIVE GROCER **CONVENIENCE STORE NEWS** SUPERMARKET BUSINESS RESTAURANT MERCH. GROCERY MARKETING CHAIN STORE AGE

**DISCOUNT MERCHANDISER** STORES SIGN BUSINESS SIGNS OF THE TIMES **GRAPHIC ARTS MONTHLY** HIGH VOLUME PRINTING SCREEN PRINTING PRINT PRINTING IMPRESSIONS DISCOUNT STORE NEWS SECURITY SECURITY DIST. & MARKETING SECURITY DEALER SECURITY SALES RETAIL STORE IMAGE **PLAYTHINGS** TOYS **AIRPORT JOURNAL** TAXI & LIVERY MANAGEMENT IN TRANSIT **BUS RIDE BUS WORLD** SPORTING GOODS BUSINESS . HARDWARE AGE



#### "Imagy"

Today, the word **Imagy** doesn't have much meaning. But wait, in a few short years it will become one of the advertising industry's most sought after items. You see, **Imagy** is the name we've given to the award that will be presented to advertising agencies and their clients around the country, who have creatively used **ImagoImage** as an advertising medium.

Almost daily, new uses for ImagoImage are created, so it would be premature to define all the categories that will compete for this coveted award. Listed below are just some of the competitive categories that will vie for an Imagy.

- BEST BUS GRAPHIC
- BEST TAXI GRAPHIC
- MOST IMPRESSIVE RETAIL STORE DISPLAY
- BEST AIRPORT ADVERTISEMENT
- MOST INNOVATIVE P.O.P. DISPLAY
- BEST CORPORATE PROMOTION
- BEST OUTDOOR ADVERTISEMENT
- BEST MALL ADVERTISEMENT
- MOST INNOVATIVE NEW USE FOR ImagoImage
- AND MANY, MANY MORE

This is the Exhibit marked J referred to in
The Affidavit of Benjamin W. Icard dated
This....day of Month 1999.

Before me

My Commission Expires January 31, 2001

Notary Public

October 1993
4 Monday
- Dave @ CADILLAC .> 4500 TOTAL
- RUN FOLICARBONATE 60 DOT TYPEI
-STATIC CLING BO 20 GO DOT (FUNGLUS MOSE)
K- COKE PROTO. 15 COMING (WHEN?) 10/4-
- STATIC CLING PERFED - RUN S.F. 49ERS (BANNERS
- COLLECT SAMPS FROM SHELF
- 2,152 sms (POLYCROOMATE ~ PLEDMONT) TO ARRIVE
- COTHER ! PETER. 54 JABRE SEVBOLD 18,000 1 MO. + 7-900 JHIP 4 3,000 (GUY PUT TOGETHER)
-
- RICKETS C.V. MGB 36 - 25×36 8 - 33×47
October 1992  1 2 3 1 - 374-596 65, 60  4 5 6 7 8 9 10  11 12 13 14 15 16 17  18 19 20 21 22 23 24  25 26 27 28 29 30 31

ERNIE'S TIME?

FORODEX.